

WS 01, WS 05 & WS 09
Prinect Smart BI:
What can I learn from my data





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Prinect Smart BI



Why do you need Smart BI?

How to increase customer satisfaction and profitability

How to use Smart BI to increase productivity

How to implement Smart BI in your company

WORKSHOP

01

Milky Way XL 106 Straight Coating Presses

Overall Equipment Effectiveness

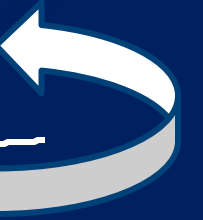
60%
50%
40%
30%
20%
10%
0%

0 2,000 4,000 6,000 8,000 10,000 12,000 14,000 16,000 18,000 20,000

Run Length

Average Performance

Real Data of 218 Connected Presses in Europe
XL 106 – 4+L 5+L 6+L



Missing data specialists to build reports
No planning available or planning not followed
Working on gut-feeling
Procurement is not centralized
Missing color management
Data has poor quality
Wrong PDF files
Production different from estimating
Silo thinking
Often changing equipment
No clear targets
Missing centralized workflow
Monitoring tools not consistent
No quality level definition
Spending a lot of time to build reports

Bad
Missing
quality of
equipment
maintenance
tickets
pinpoint
bottlenecks
Can't
standard
warehousing
materials
Missing strategy
MIS
Bad job
No price
determination
integration
No information
No strategy on what
products we produce
scheduling
Automation
standards defined
strategy
Approval of jobs
Missing
No find
customer
interaction
Missing
No points
insights
No planning
strategy

Decision making is difficult due to missing overview
Missing procedures
No standards defined
Low quality of data
Missing equipment maintenance
Missing information
To many people involved
No qualification of raw materials
No streamlined processes
No trend spotting
No preset of next workstep
Low resolution files
No reuse of customer data input
No scheduling strategy
No delivery information
No or wrong preset information

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Reduce paper waste and warehousing



Optimize consistency and reproducibility



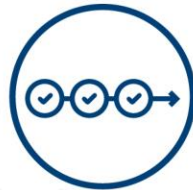
Business Intelligence



Increase productivity and operating time



Integrate customers



Reduce touchpoints



Bad job information

Wrong PDF files

Low resolution files

No delivery information

Misapproval of jobs

Low quality of data

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No standards defined

Too many people

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Missing procedures

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No strategy

No quality

planning

definition

moment

finance

No consistency

customer

interaction

Missing

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standards

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Missing insights

Customer

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No or wrong

Missing color

Automation

missing

standard

Missing equipment maintenance





Who can benefit from Prinect Smart BI.

- **Print shop Owners**
 - Drive strategy and over all performance
- **Sales directors and AR's**
 - Conversion, Product trend, margin movement.
- **Production managers**
 - Employees, Equipment, Productivity and utilization
- **Operation staff**
 - Focused improvements



Customers are using Smart BI in different ways

- Business module
- Production module

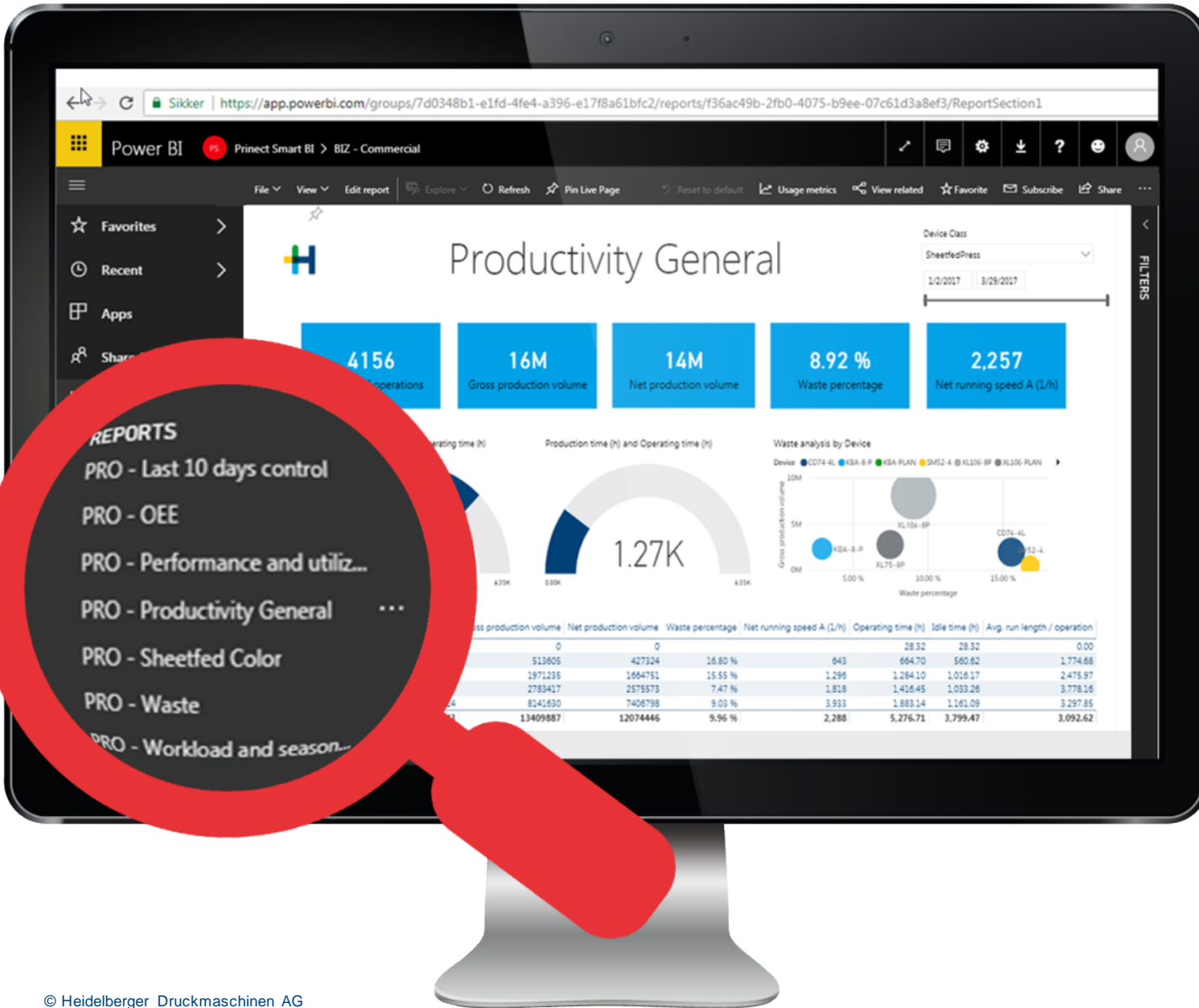
RFQ to invoice!





Just one click to
more transparency:

We deliver standard
reports you can start
using immediately.





Build your own reports with
Drag 'n Drop of data fields.



Do you have all the correct insights, to answer questions with in your responsibilities?

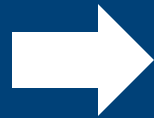


Lets look at your business

We made it easy!



Your Data



Data Warehouse



Standard reports



1. Sign up to Smart BI service

2. We configure the connection

3. You get access to the reports



Thank you very much for your attention.
I am happy to answer your questions.