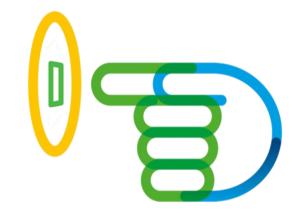


Push to Stop: The new Speedmaster operating concept

Prinect User Days

Nick Trabold and Juergen Mittmann | Heidelberg, 15.11.2016



"Push to Stop"







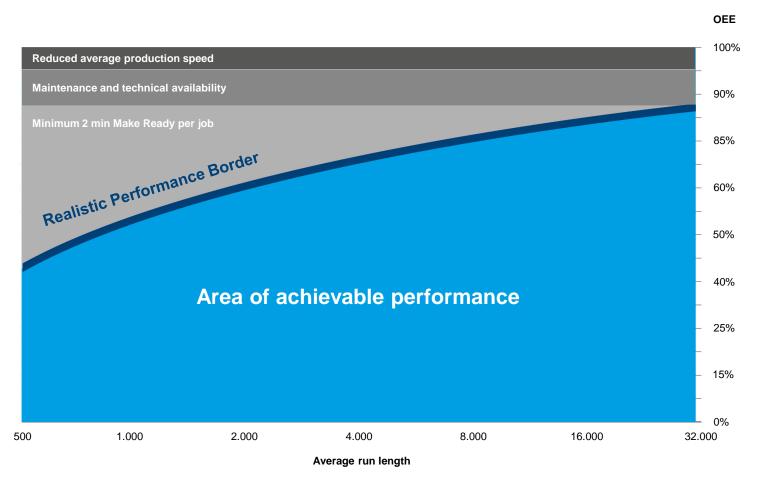
 $365\,\mathrm{days} \mid 24\,\mathrm{hours\,per\,day} \mid 18.000\,\mathrm{sheets\,per\,hour}$

= 158 million sheets per year

= 100% Overall Equipment Effectiveness (OEE)

What Overall Equipment Effectiveness (OEE) is achievable?

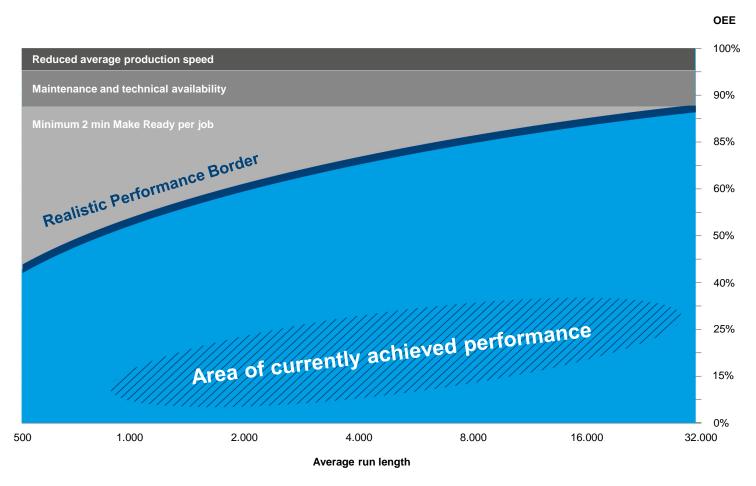
100% OEE is not realistic – it makes sense to define an area of achievable performance





Overall OEE today is at ~ 20-25%

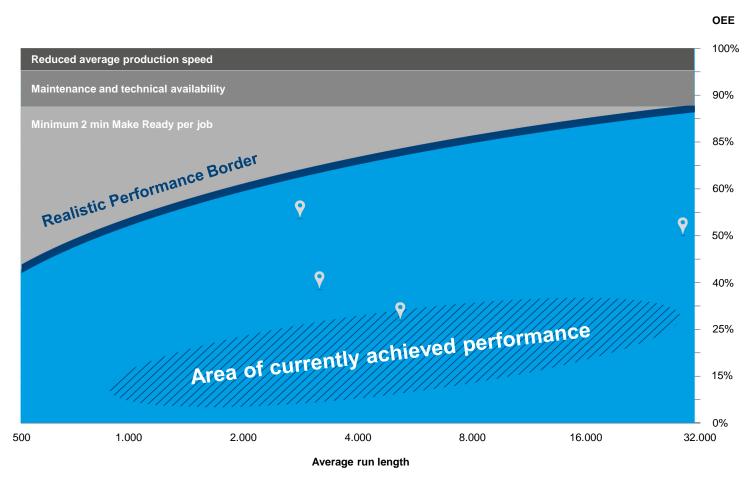
There is still a lot of room for improvement





The average OEE will double in the next 10 years

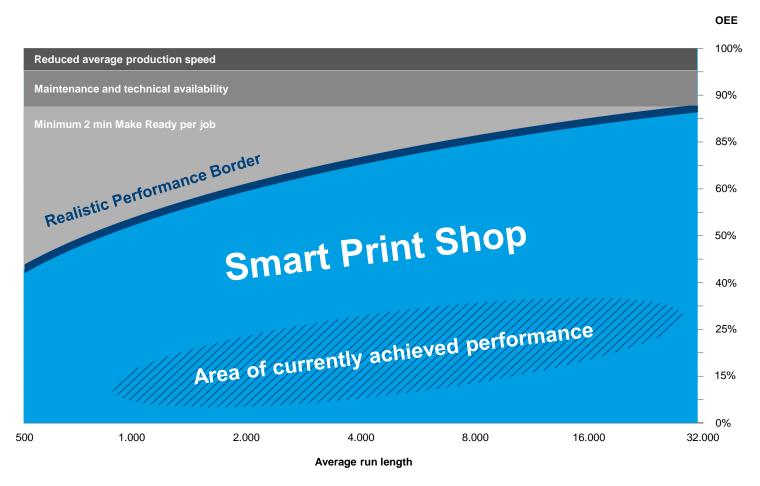
Some already utilize the potential - you can find them in the Get Inspired Campaign





Boosting OEE through automation and integration

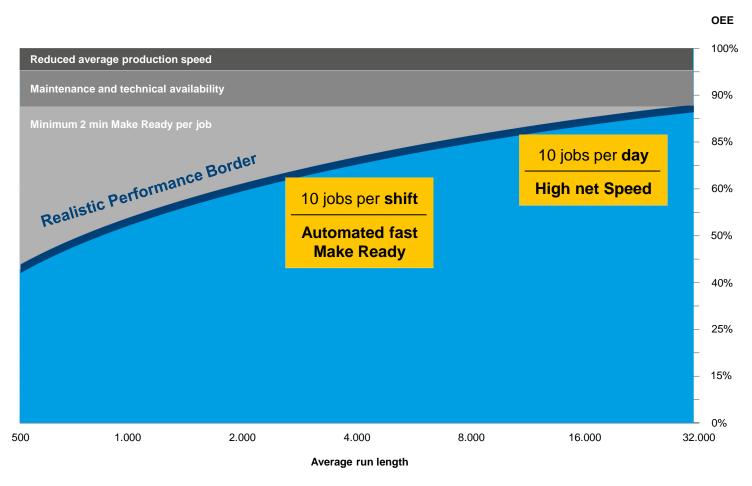
Smart Print Shop: Improved OEE and Profitability





Key parameters for boosting OEE in long runs

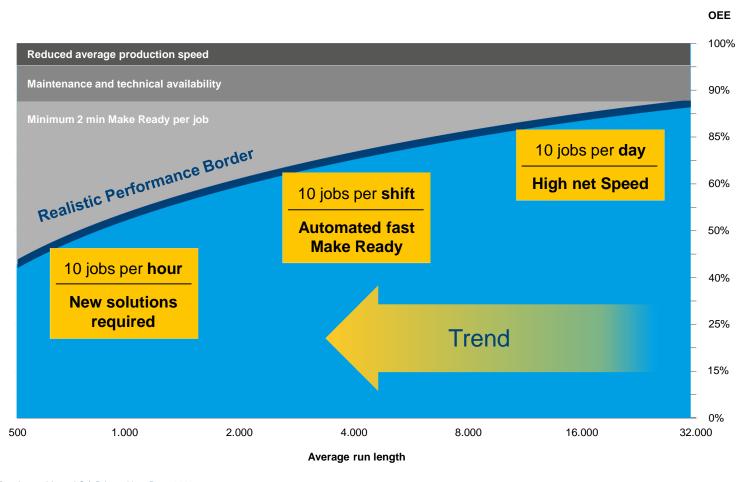
In the past 20 years we made quantum loops in gaining productivity in medium an long runs





The average run length will continue to decrease

Trend is to even shorter runs – a new way of thinking required



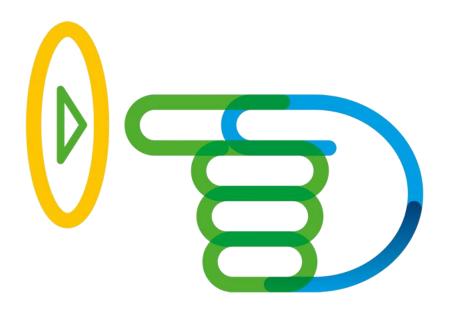


We have to change our mindset completely ...

Today

We initiate processes and start them actively

"Push to Start"



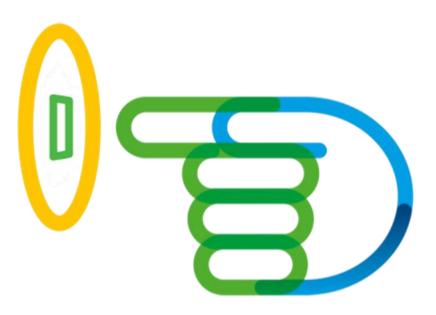


We have to change our mindset completely ...

Paradigm change

More process will run autonomous. We only interrupt if necessary.

"Push to Stop"





Smart Print Shop and Push to Stop

Assumption:

- The industry average OEE will double within the next 10 years.
- The trend to shorter and shorter runs will continue.

Heidelberg is the only supplier with a holistic approach to make this happen.





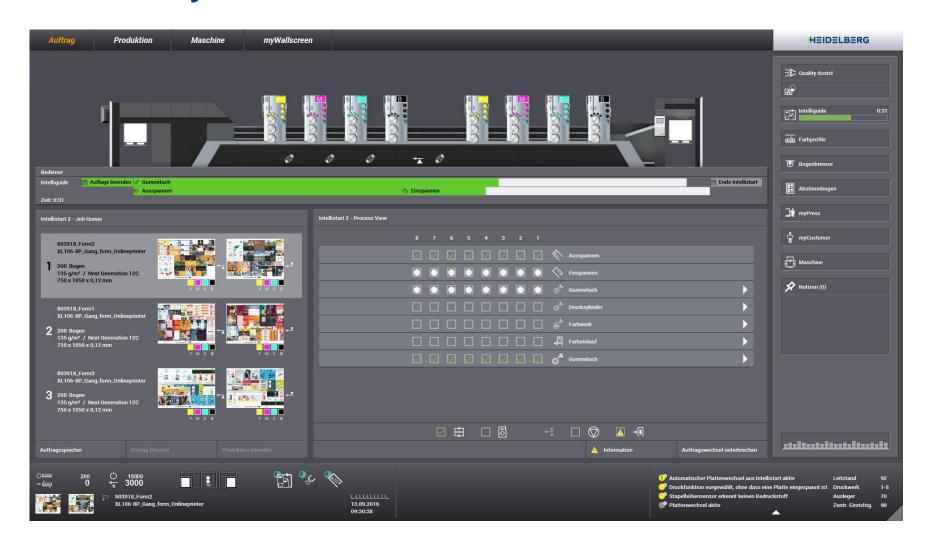
Drupa 2016 – World Premiere.

Intellistart 2 makes the difference

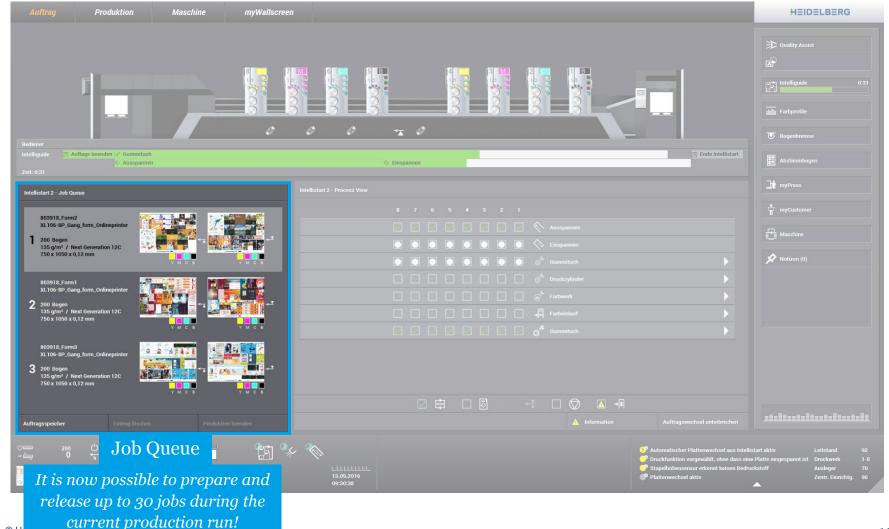


Intelligent navigation und automation

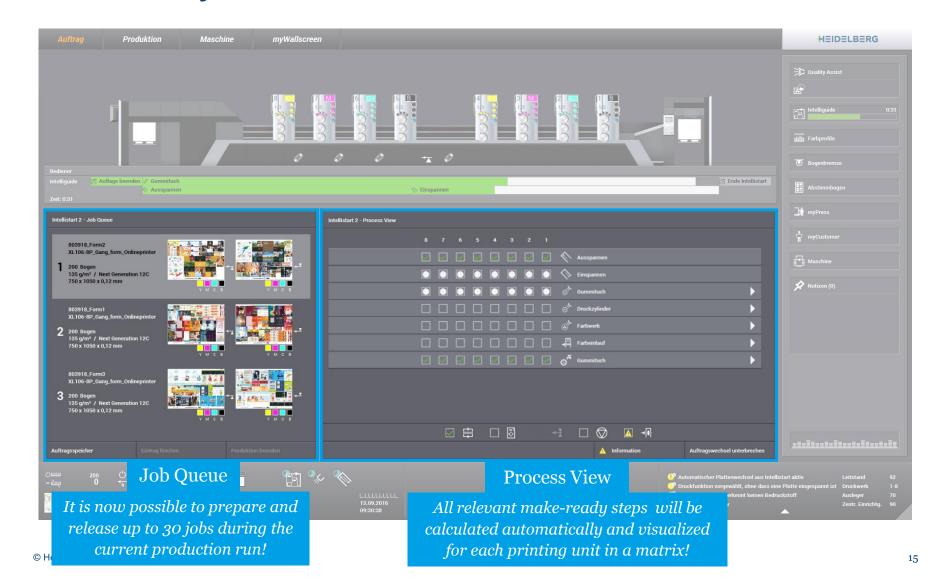




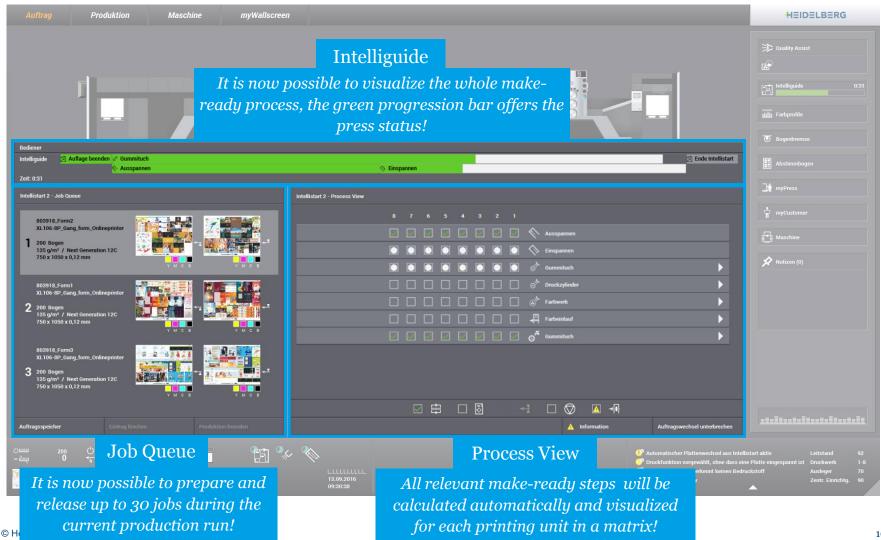




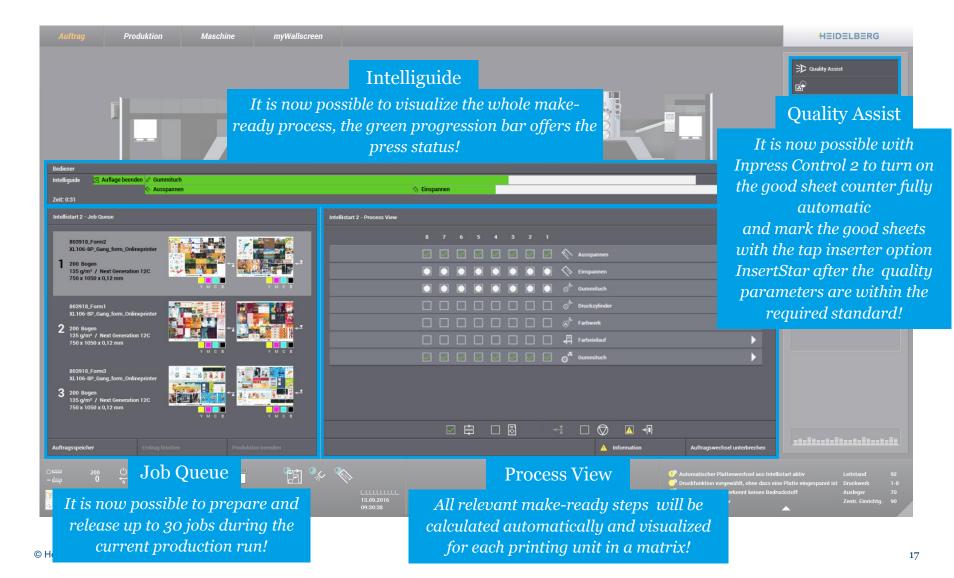














The four key functions



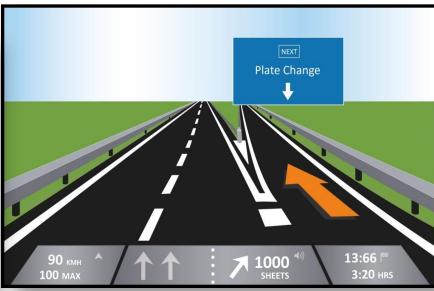
Intellistart 2 drives the whole make ready process and even starts the production!

\blacksquare

Push to Stop.

Autonomous and navigated printing





New Intellistart 2 with Quality Assist

- → Executes autonomously the fastest makeready strategy
- → Operator-independent and predictable

New Intellistart 2 with Intelliguide

- → Calculates the fastest make ready strategy
- → Guides the operator through the individual steps on the press



Push to Stop – for commercial standardized printing. Unique autonomous printing functionality

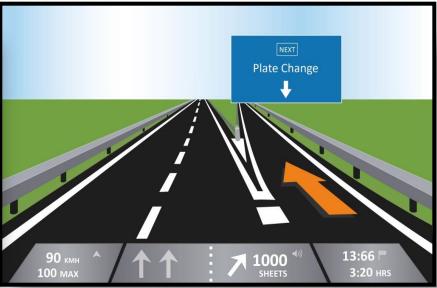


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Push to Stop.

Autonomous and navigated printing





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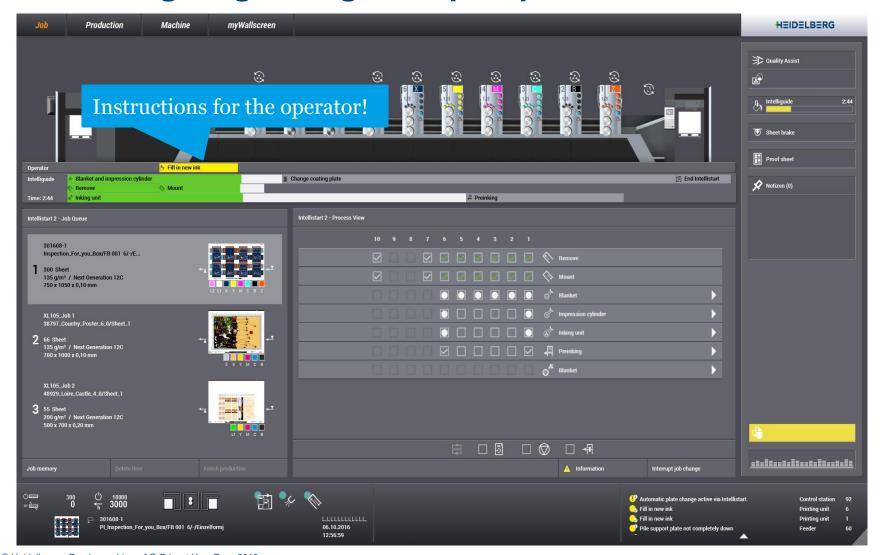
New Intellistart 2 with Intelliguide

- → Calculates the fastest make ready strategy
- → Guides the operator through the individual steps on the press



Push to Stop – for packaging printing.

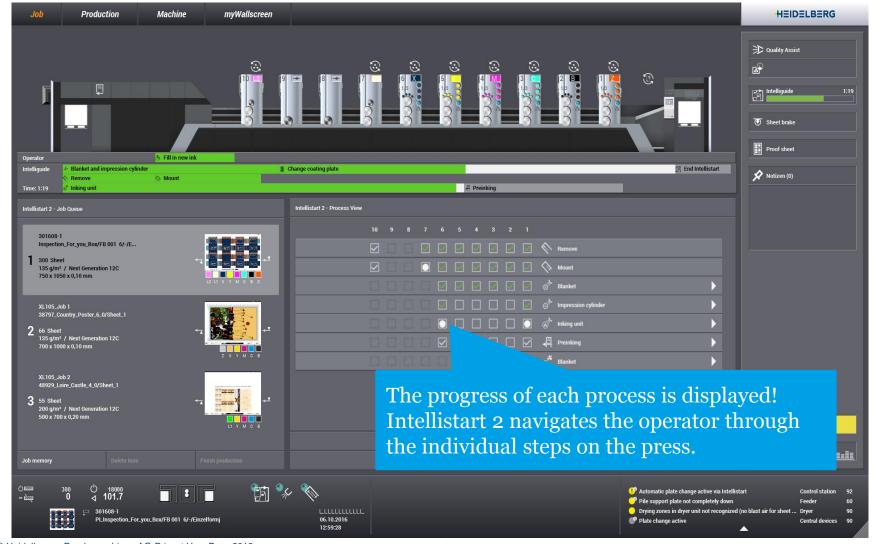
Smart navigating through complex processes





Push to Stop – for packaging printing.

Smart navigating through complex processes







Prinect Workflow as the key component.

Jobs on the way into the Job Queue

Job Queue:

Here you can find the jobs, which are already prepared and release d for the job production in sequence as planned.

Job list:

Here you can see all the jobs coming from your workflow which can be prepared and printed on the press.

After the are prepared and released the will be stored in the Job Queue!





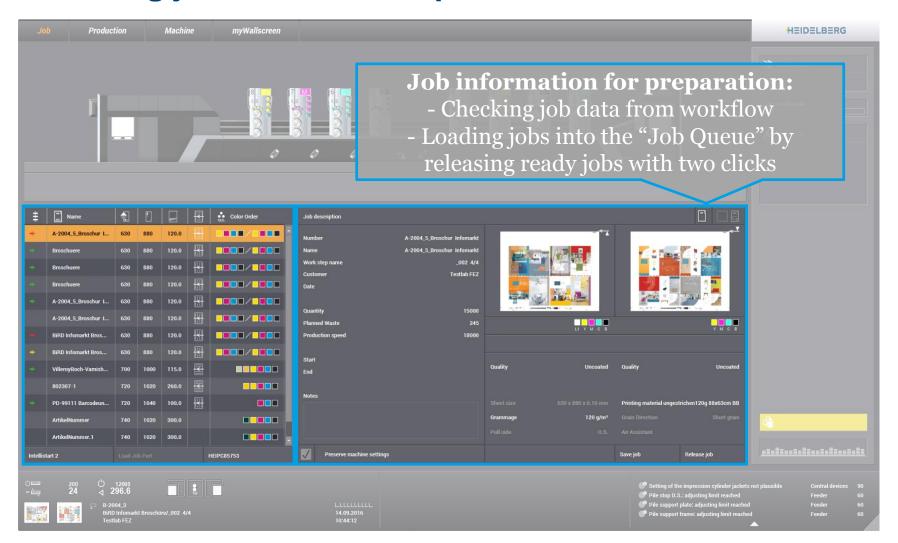
Prinect Workflow as the key component. Job preparation at the Wallscreen XL





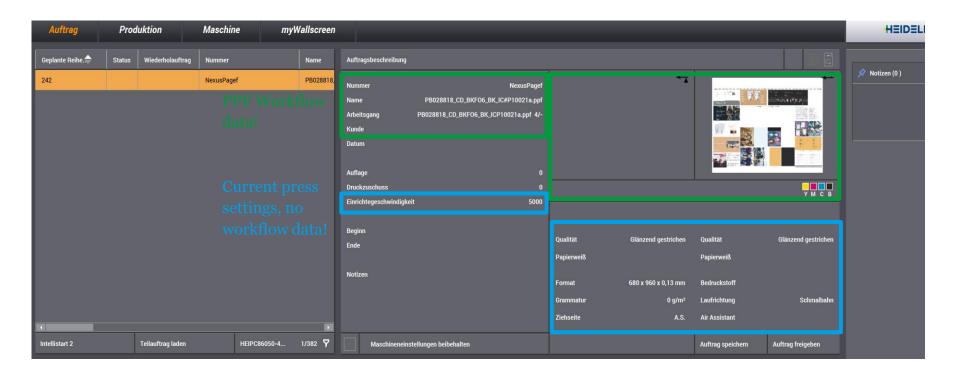
Prinect Workflow as the key component.

Releasing jobs with 2 clicks possible





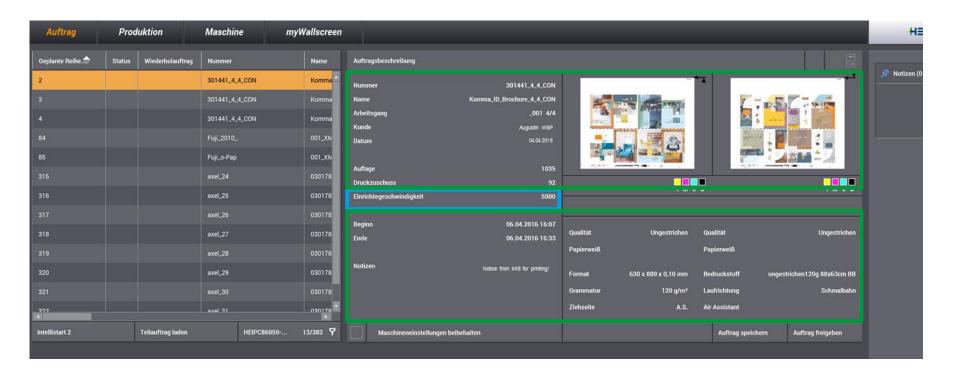
Prinect Workflow as the key component. Less job information available





Prinect Workflow as the key component.

Full integration offers you all job data at a glance

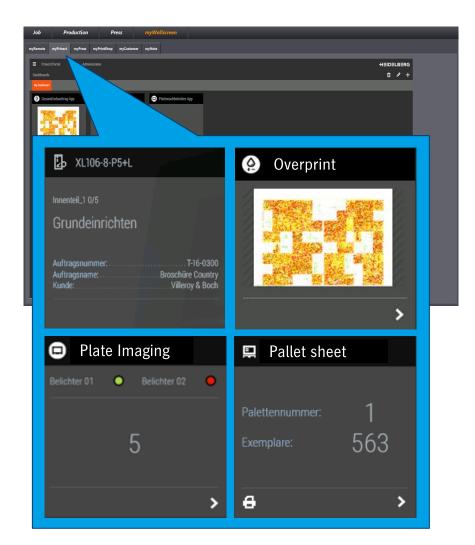




Prinect Workflow as the key component.

Prinect Widgets makes life easier

- → The new Prinect Widgets provide direct access to Prinect functionalities:
 - Machine status:Displays activity of started job
 - Overprint:
 Displays critical areas of progressing and upcoming jobs
 - Plate on demand:
 Displays actual amount of demanded plates in progress
 - Pallet sheet:
 Displays pallet number and copies on pallet with fast reprint function





The new operation philosophy.

Makes navigated and autonomous printing possible



+

Push to Stop and the new operation philosophy.

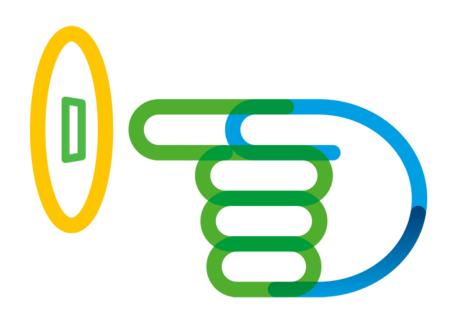
What's in it for me as a printshop?

Press	Generation	Sheets/a	Plates/a	Jobs/a
SM 102-8-P 2004		26 million	23,000	~ 3,000
XL 105-8-P 15k 2008	1. Generation	35 million	81,200	~ 10,100
XL 106-8-P 18k 2012	2. Generation	40 million	93,700	~ 11,600
XL 106-8-P 18k 2016	3. Generation	55 million	153,400	~ 19,000
			W	
		+210%	+660%	+630%



Push to Stop – let's get started. With Heidelberg's unique products and services

- Most advanced and comprehensive Workflow Integration with **Prinect**
- Powerful **automation Features** combined with the unique **Intellistart 2** Software
- Smart Services to achieve a maximum of uptime
- Tried and tested Consumables to grant a stable production environment



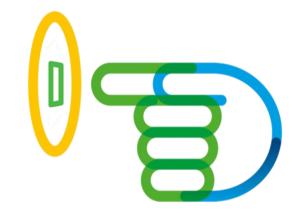
= Smart Print Shop



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