Workshop 23/30
Prinect Business Manager:
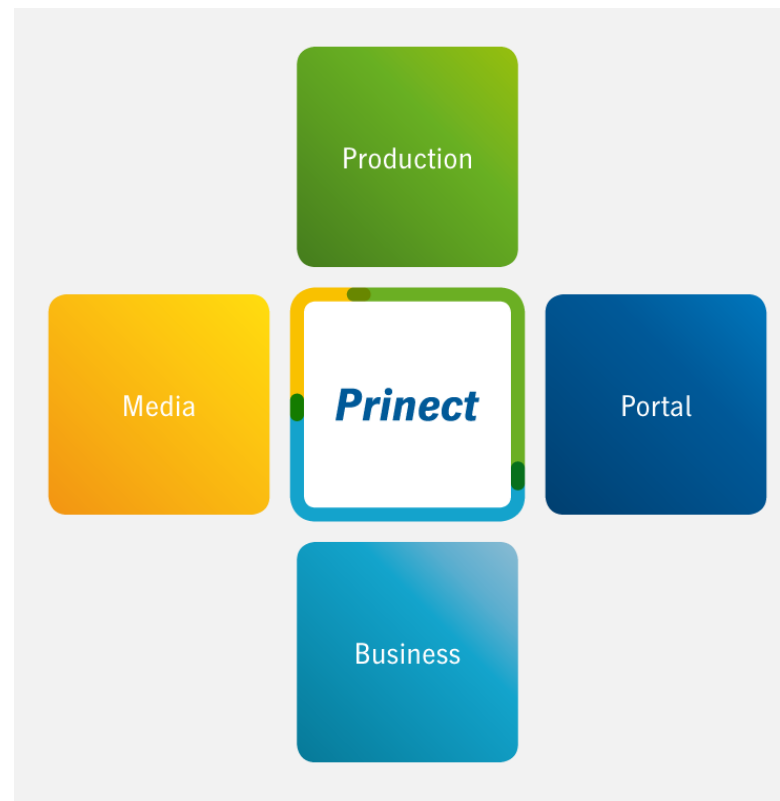**News and potential for savings**

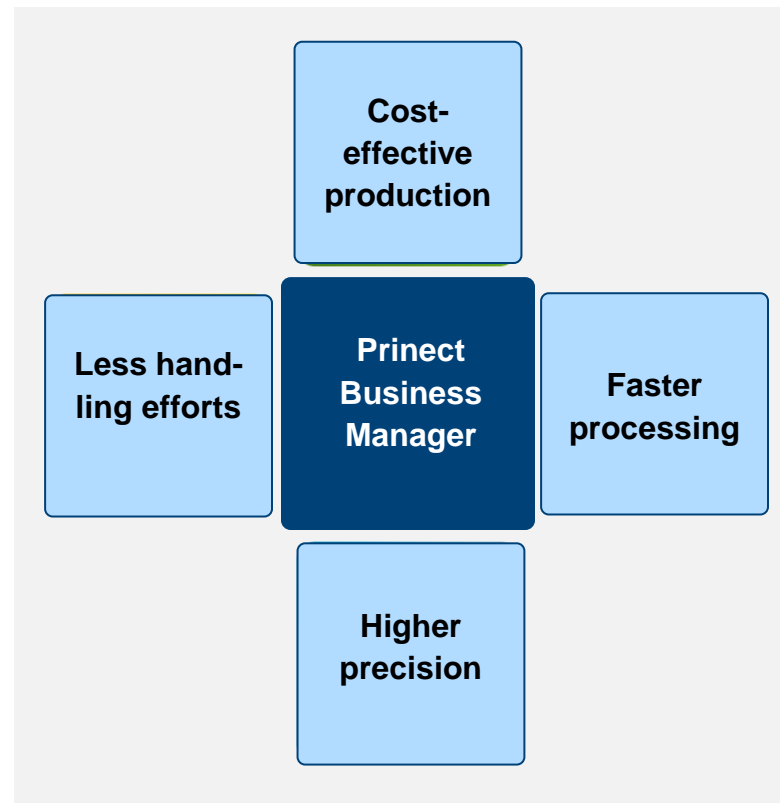# Prinect Business Manager - News and potential for savings

International Prinect User Days 2015
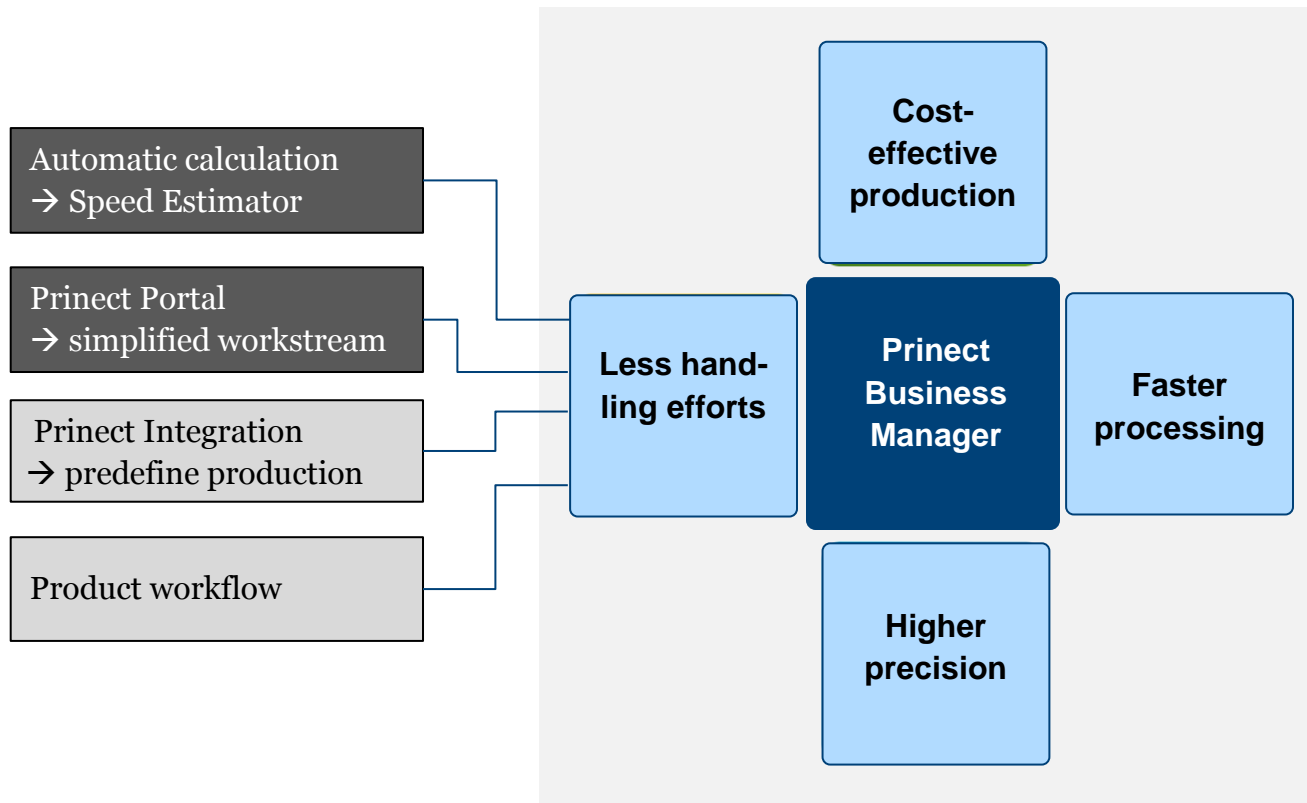
Reiner Bachthaler/ Heidelberg, November, 19th 2015

Prinect Business Manager -
News and potential for savings

Prinect Business Manager -
News and potential for savings

Automatic calculation
→ Speed Estimator

Prinect Portal
→ simplified workstream

Prinect Integration
→ predefine production

Product workflow

Cost-effective production

Less handling efforts

Prinect Business Manager

Faster processing

Higher precision

Speed Estimator: Fully automatic quote calculation

→ overcomes manual estimation efforts
and feeds portals with automatically calculated costs / sales price

→ Simple browser-based RFQ screens for printshop employees and printbuyer (Prinect Portal)

→ Automatic calculation of all possible production paths and automatic
selection of the cheapest way

AUTOMATIC CALCULATION

RFQ: Define product

Check cost + sales price

Send quote letter

Dedicated portal solutions for all users

Prinect Portal

Printbuyer

Demands:

- Online RFQ
- Receive online quote
- Online ordering
- Stock withdrawal
- Tracking
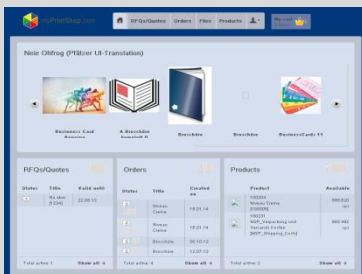
Sales Rep

Demands:

- Customer overview
- Project overview
- Online RFQ + automatic estimating
- Online quote
- Online ordering
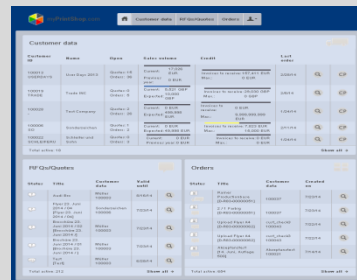
Order Manager

Demands:

- Project overview
- Task lists
- Automatic estimating
- Determine sales price
- Create quote
- Create order

Prinect Business Manager -
News and potential for savings

Integrated Ganging workflow

Cheapest solution with Speed Estimator

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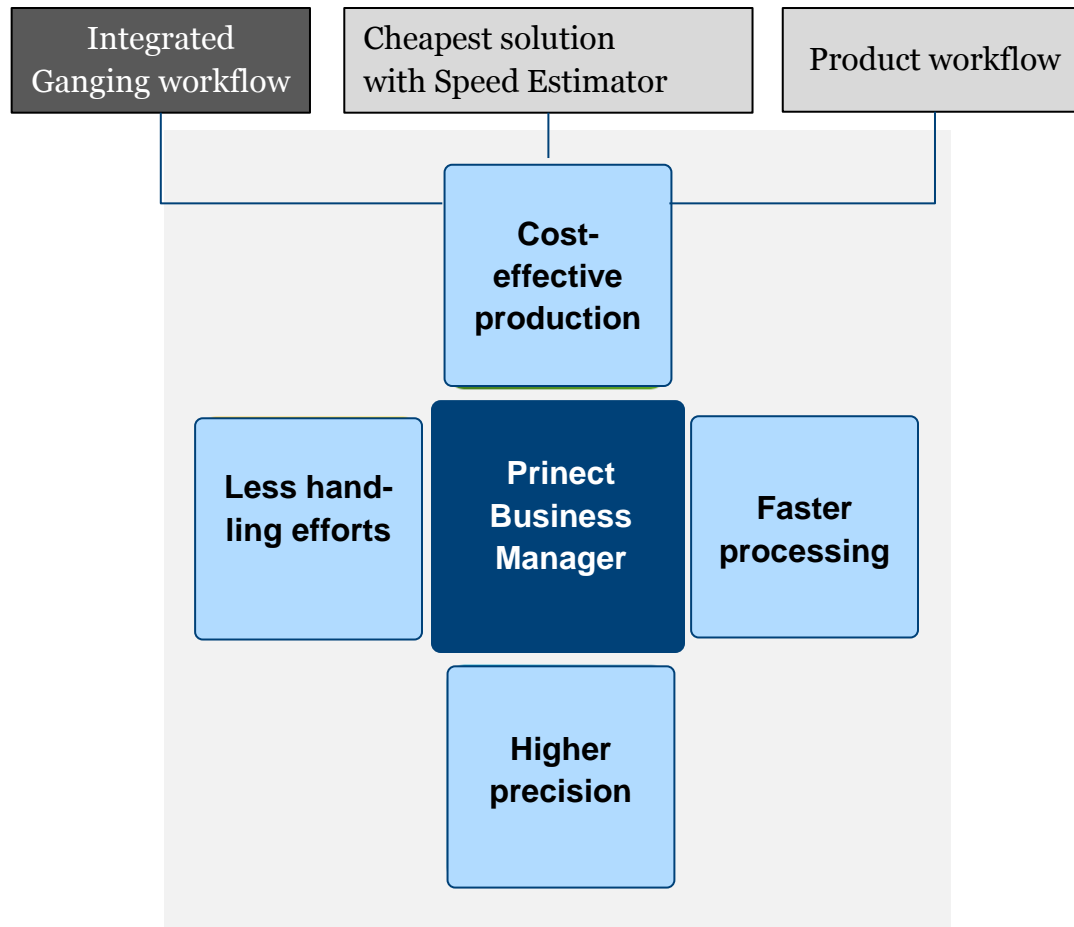
Ganging Workflow – MIS and Production teaming up: Prinect Business Manager and Integration Manager

Prinect Business Manager
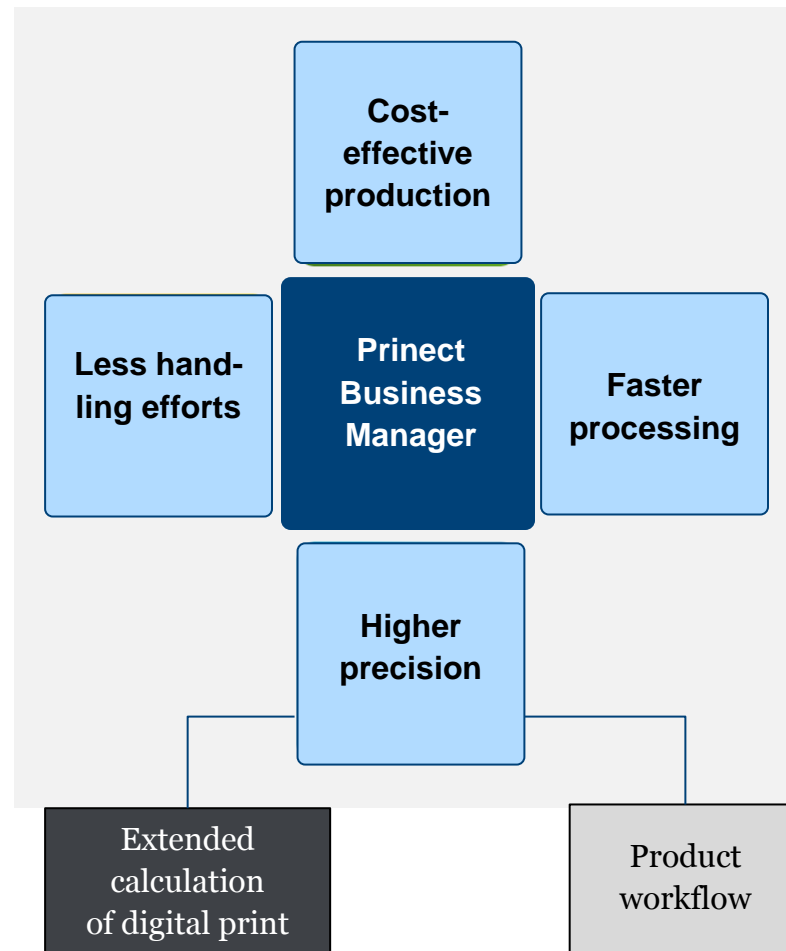
CSR

1 Customer Orders

Prepress Production

Prinect Production
submit to Ganging

2

Signa with Gang Assistant

GangForm Creation

3

Gang Pool

Gang Form **4**

5 Reserve Material

Shop Floor data

New Gang Job with Gang Form

6 **7**

Prepress/ Press Production

G-1

Produce Gang Form

Prinect Business Manager -
News and potential for savings

Full flexibility in cost calculation with digital presses

→ Standard click model only deals with black and colour clicks

→ **Extended cost model with Prinect Business Manager :**

  → Extra click cost for spot colors

  → Determine the speed of printing according to the number of colors used

  → Staggered click prices

  → Influence of the print sheet size on the click price

  → Separate ink cost per press

  → Different ink consumption per screening

  → Inline Finishing (e.g. Booklet maker) with influence on cost and speed
     will be choosen automatically

Full flexibility in cost calculation with digital presses

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No. of clicks	Format mm	Click cost Black	Click cost colour	Click cost Spot colour
1 - 100	210 x 297	30	40	60
1 - 100	297 x 420	50	70	90
1 - 100	99.999 x 99.999	60	80	100
101 - 1000	210 x 297	25	40	50
101 - 1000	297 x 420	46	60	80
101 - 1000	99.999 x 99.999	55	70	90
1001 - 999.999.999	210 x 297	20	30	40
1001 - 999.999.999	297 x 420	40	50	70
1001 - 999.999.999	99.999 x 99.999	50	60	80

Prinect Business Manager -
News and potential for savings

Cost-effective production

Less hand-ling efforts

Prinect Business Manager

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Reduced time-to-quote with Prinect Portal / Speed Estimator

Product workflow

Prinect Integration
→ Predefine production

Outlook on DRUPA:
Faster shipment with Dispatch Portal and Logistic Interface
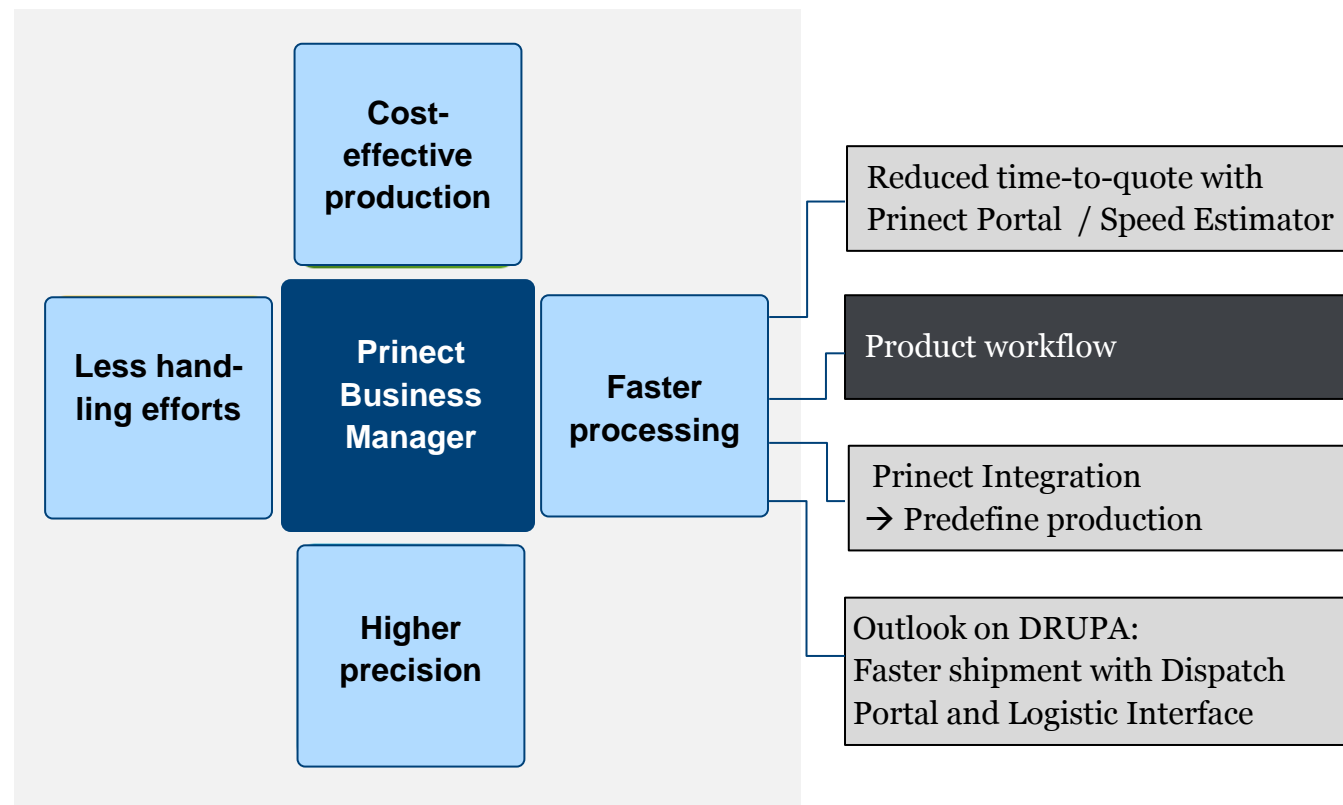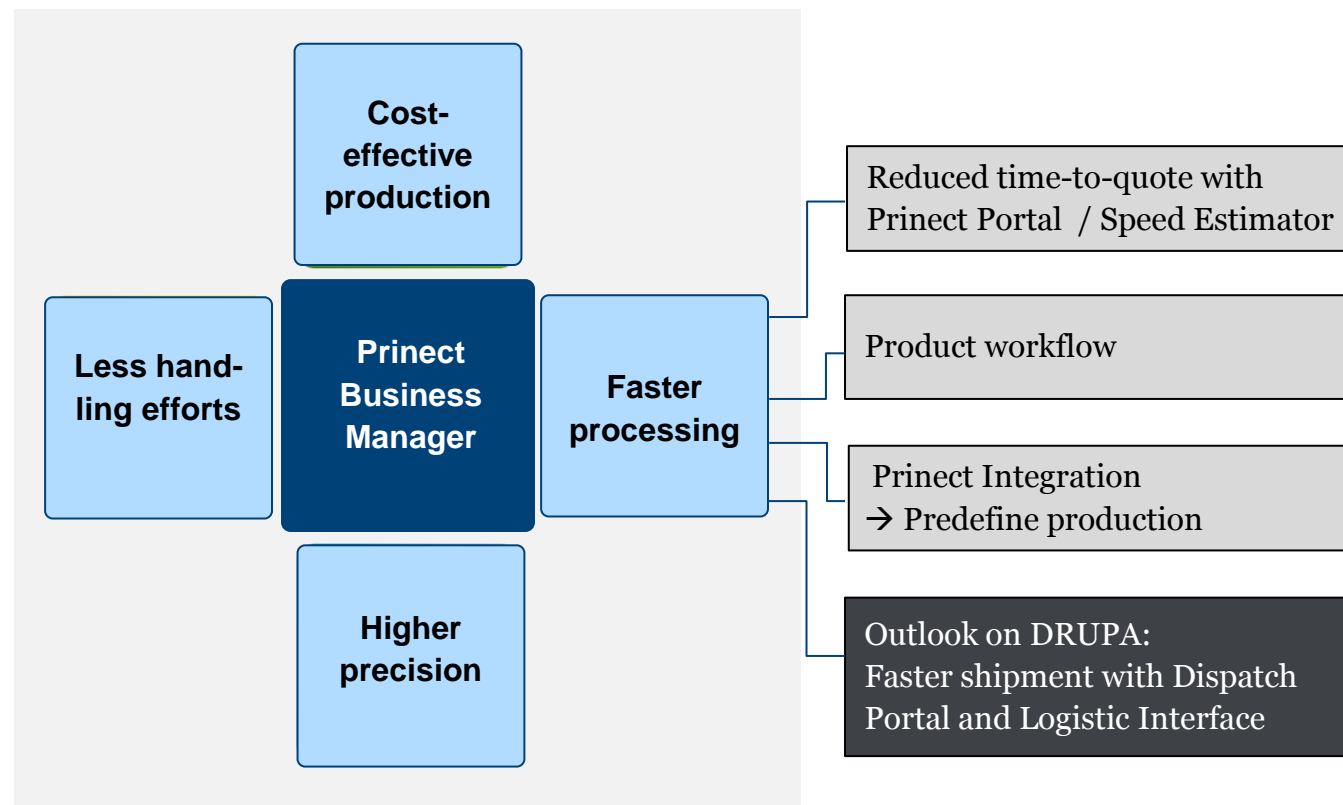
Higher efficiency with product workflow

→ Specialization on profitable products for existing production equipment

→ Standardize processes and thereby reduce administrative efforts

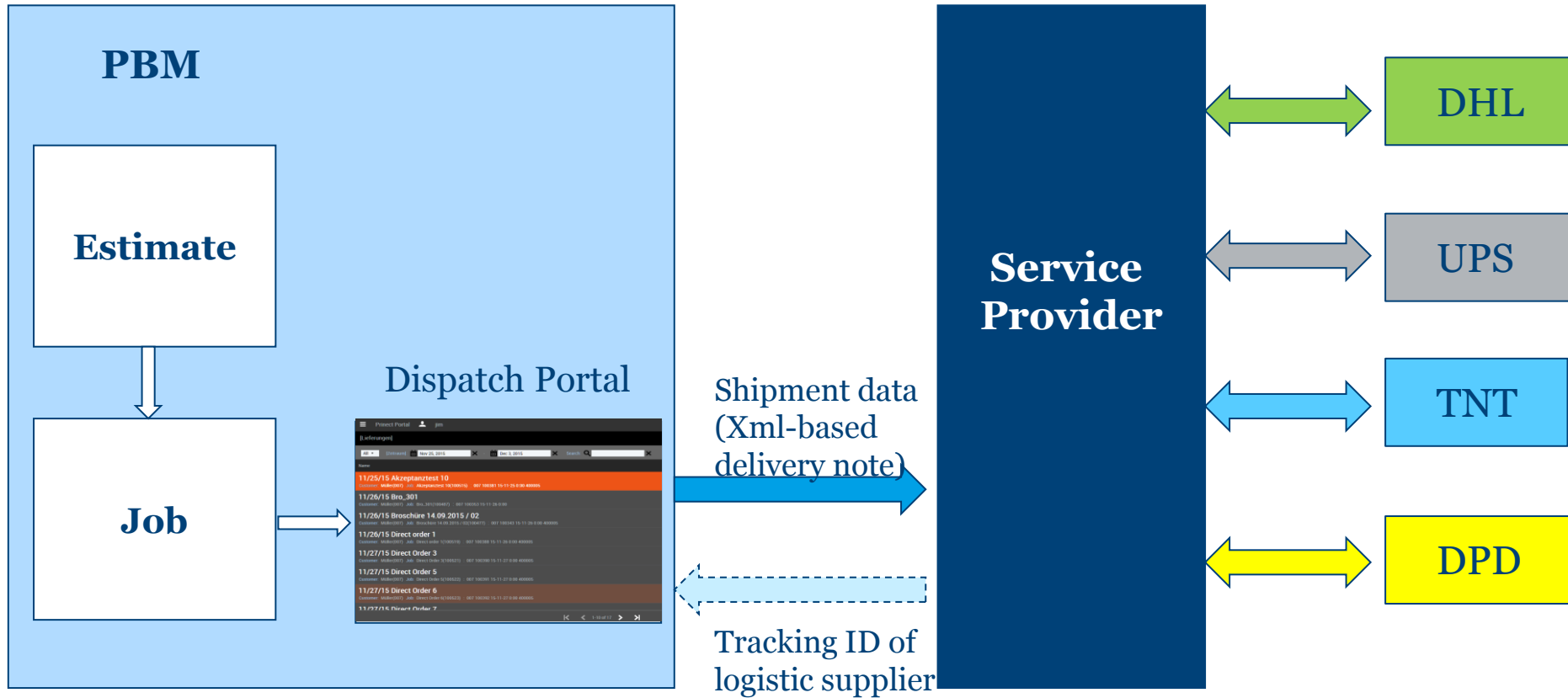→ Enable direct online ordering by printbuyer
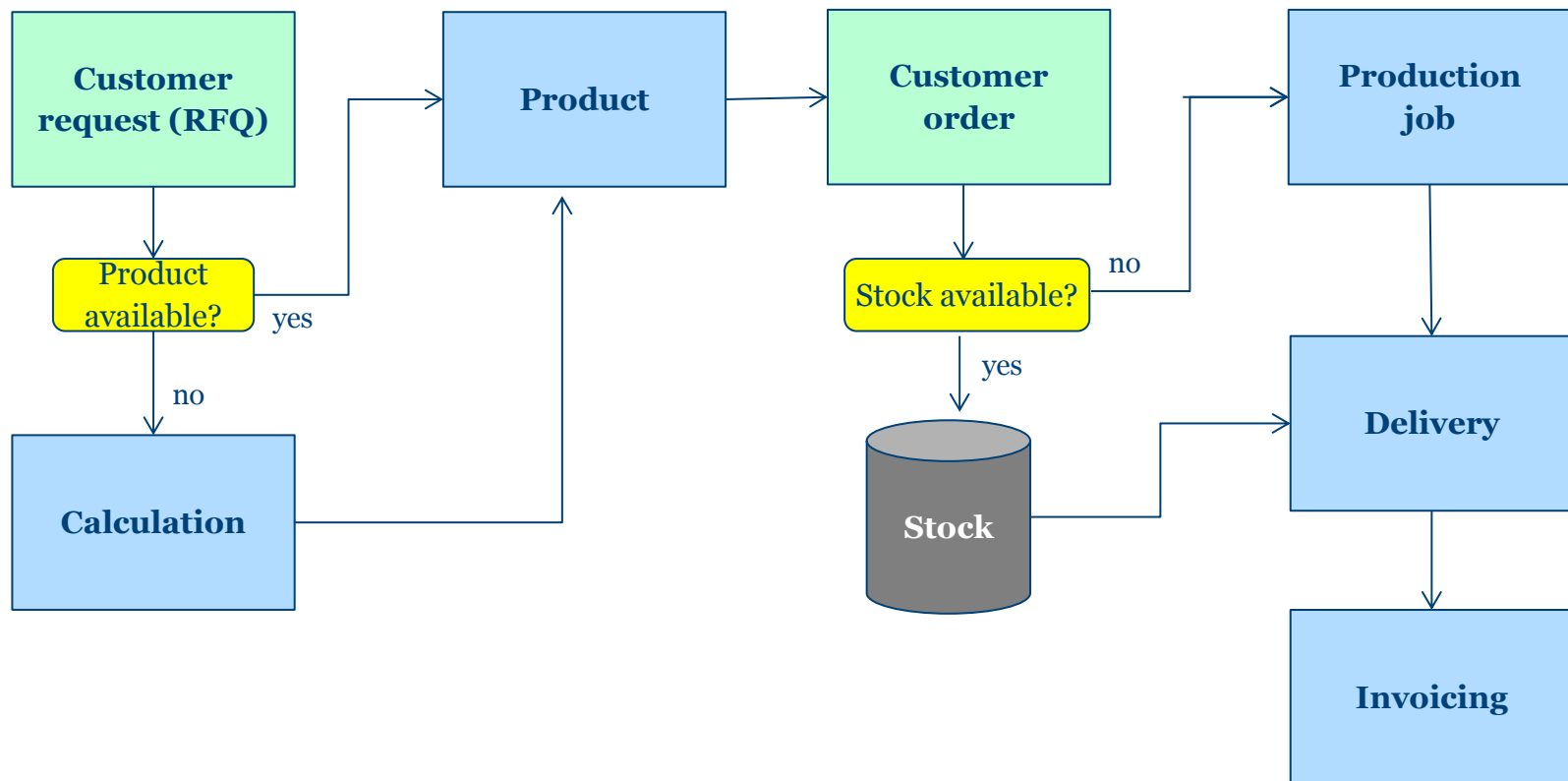
Prinect Business Manager -
News and potential for savings

Cost-effective production		
Less hand-ling efforts	**Prinect Business Manager**	**Faster processing**
Higher precision		

Reduced time-to-quote with Prinect Portal / Speed Estimator

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Outlook on DRUPA:
Faster shipment with Dispatch Portal and Logistic Interface

Outlook 2016: Dispatch Portal and online Logistic Interface

PBM

Estimate

Job

Dispatch Portal

Shipment data
(Xml-based
delivery note)

Tracking ID of
logistic supplier

**Service
Provider**

DHL

UPS

TNT

DPD

Significant savings by online transfer of shipment data to logistic suppliers

Outlook 2016: Dispatch Portal and online Logistic Interface
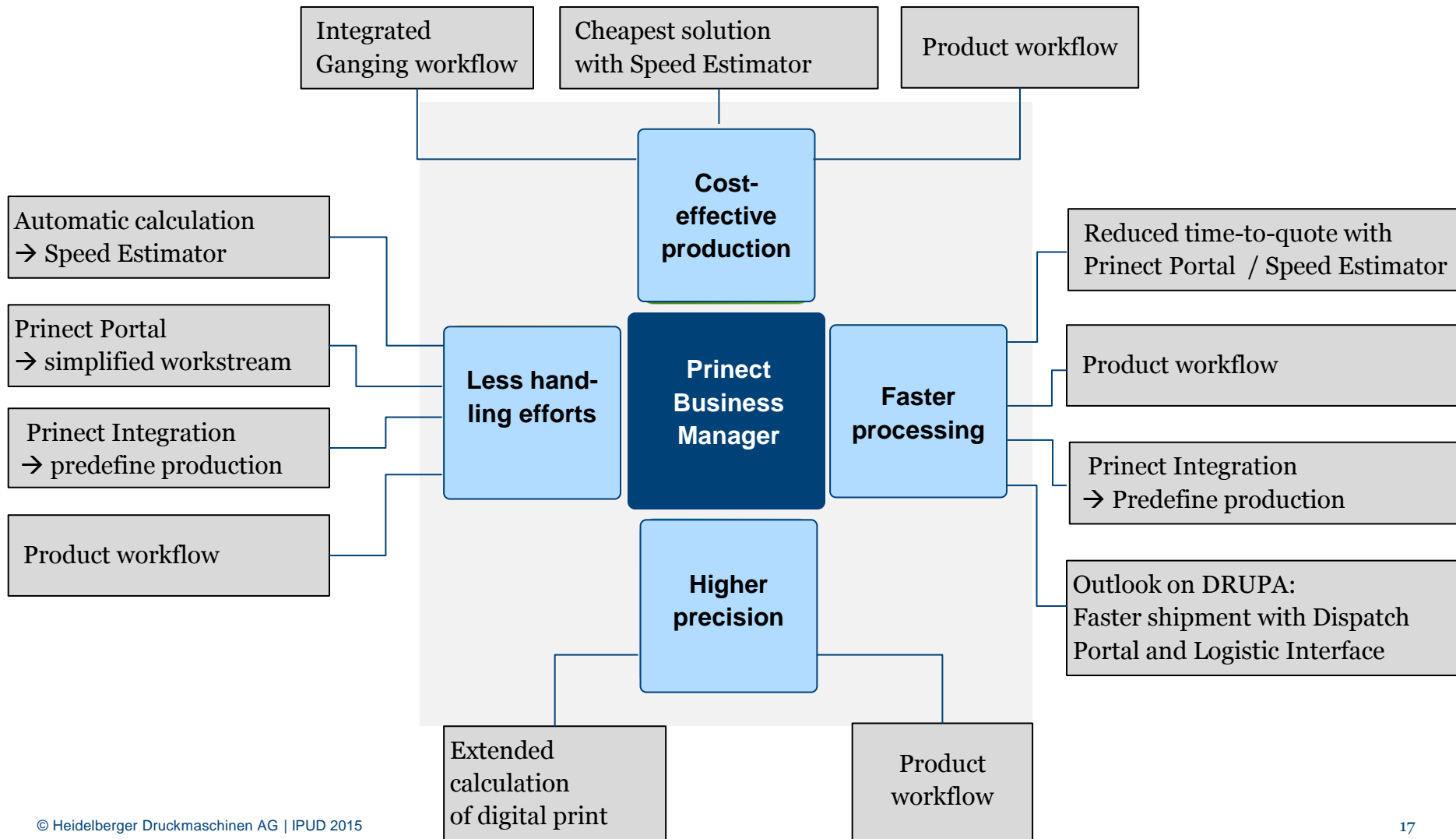

Time savings by simplified handling of shipment / delivery process in easy-to-use Web UI

Prinect Business Manager -
News and potential for savings

Integrated Ganging workflow	Cheapest solution with Speed Estimator	Product workflow

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Higher precision

Extended calculation of digital print	Product workflow

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