# PRINECT USER DAYS

8th and 9th October 2014

5. International Prinect User Days, October 8th and 9th, 2014

#### Heidelberg News

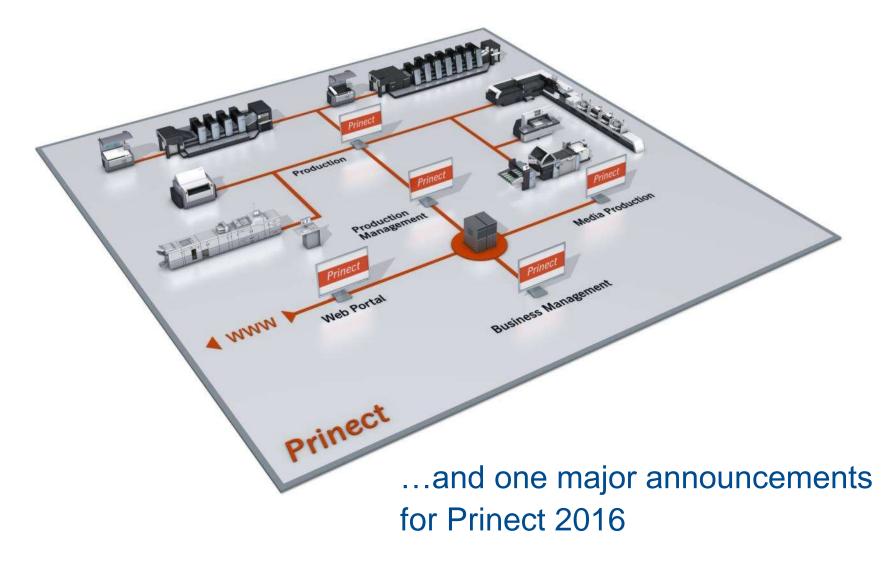
HEIDELBERG-

Axel Zöller

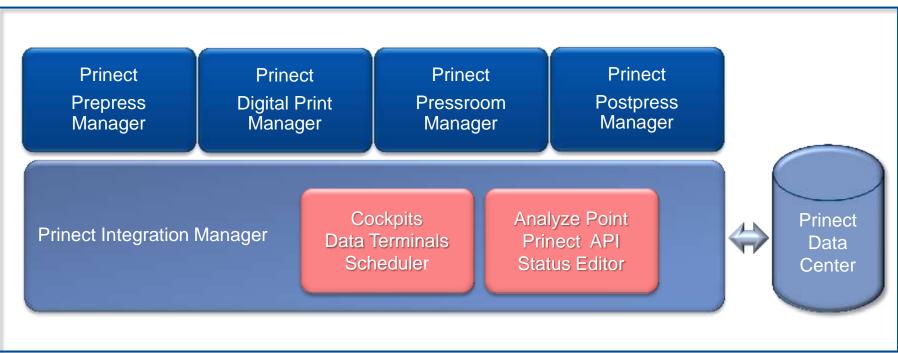




### Prinect 2015: improvements in many areas



## New product structure as of Prinect 2015

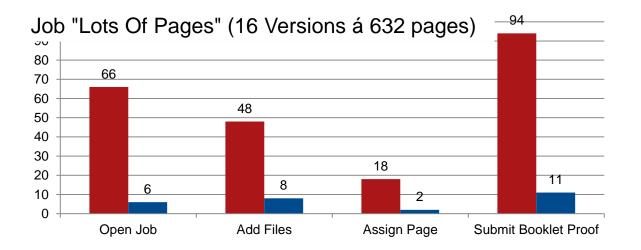


With Prinect 2015 the Prinect Integration Manager has become the basis of each Prinect system.



# What's new in Prinect 2015

- General improvements
  - Significant improvement for Cockpit response time in different use cases
    - Pages per Job 2.000 in P2013 to **20.000** in P2015
    - Handling of 125.000 active Jobs in the test lab for benchmarking

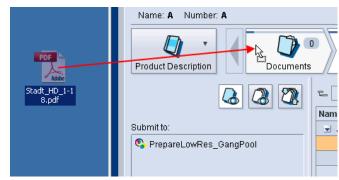




# Workflow-View: Drag & Drop to import documents and start processing

Drag documents from the file system / desktop to the documents tab • (you can be in another step!)





Drag layouts form the file • system / desktop to the layouts tab to import them



# What's new in Prinect 2015

- Gang Jobs (improved usability)
  - display single / gang job relation
  - view gang pool
  - suppress sheets in Planning Assistant

			- Linne	Mert.	Q,
ummer	4	Auftragszustand	= Bearbeib	ungs-Status =	Auttropskem
melautrag :-	(0]1415)				
melauftrag : 📴 Sammelauftrag vorgesel	hen (0(3)				
	and the second se	▶ Leerlaut	¥ 400	ebrochen	62
a_ML2		> Learlauf	d War	nung	100
a ML 2		> Leerlauf	# Apg	ebrochen	19
melauftrag . 📅 Teil von Sammelauftrag	(0153)			9-11-11-1-	
		Briding F	olding	Outing	Press
tu ia Operatos ≠ <mark>ligi</mark> thee			Front Collura	- Back Colors -	tap 4
Operation = "E there Reduct "S Pools	-1 stemal		Fronti Coltora CMVK	<ul> <li>Back Colora</li> <li>CMVK</li> </ul>	11F16-00, mt.
Contraction = "42" Shore Base-4 "61 Poor Base-2 "61 Story	-1 stemal 2 stemal		Fronti Callora CMNK CMNK	- Back Colors -	140
Operation = "E there Reduct "S Pools	-1 stemal 2 stemal	+ Versees +	Fronti Coltora CMVK	<ul> <li>Back Colora</li> <li>CMVK</li> </ul>	11F16-00_00.
Operation = "Ef thee Base-1 "of Poty Bee-2 "Ef toop	-1 stemal 2 stemal	+ Versees +	Front Colors Clavk Clavk Clavk ended on Ac- ended on Ac- ended on Ac-	<ul> <li>Back Colora</li> <li>CMVK</li> </ul>	140
Constation = "42" Sheet Back-1 "61 Boby Back-2 "61 Scot	-1 stemal 2 stemal	# Vurseen # Beev Op Spit Am Berge A Add Sto	Front Calura CANK CMNK CMNK Internet Calura Internet Caluration Deform Internet Caluration Calurati	Clink	140
Operation = "Ef thee Base-1 "of Poty Bee-2 "Ef toop	-1 stemal 2 stemal	# Vurseen # Beev Op Spit Am Berge A Add Sto	Front Colors Clavic Clavic Clavic Clavic Protocolor ex- endicol Bellore Confito Frontilo	Clink	140
Operation = "Ef thee Base-1 "of Poty Bee-2 "Ef toop	-1 stemal 2 stemal	Verseeles     Ener Op     Split Am     Design 0     Add Sto     Normone	Front Colors CMNX CMNX Intercont of A endocramity outfol Chantily from 5	Clink	fap 11F16-00, dd. 11F16-00, dd. 21F04-01, dt.

- Versioning (improved usability)
  - version description in sheet view of Layout / Proof
  - simplified versioned print with Press Center 14A (keep color settings)

🛀 Sam

Auftrags ) Sam (Sam

M3 Drups

Drup

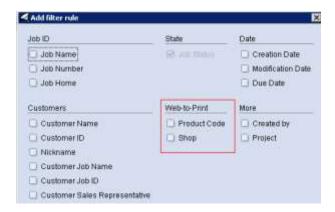
E Samr

# What's new in Prinect 2015

#### Smart Automation

- better overview in Cockpit, pre-definition of preferred production equipment (→), selection criteria for Booklet Proof Sequence
- Scheduler
  - show job settings in addition to operation settings, more differentiated planning of manual operations, synchronization of Milestones and Checkpoints, plan overlapping operations,
  - Schedule employees to create shift plans according to work load and machine utilization
- Web2Print
  - Support sales order and invoice workflow with Business Manager (BM)
  - Synchronization customer data base between W2P and BM

	aPant. SheetFinishin 1 11 -111 (A	g StitchFinishing の一切 の d
Properties		B
Assignment to Product Part.		
O Body		
O Cover		
None		
Criteria for Replacement		
And the state of the		
🟥 🗋 Gang Job		
and the state of the		1
🟥 🗋 Gang Job	XL-75-Bauer-WPI	Þ
🟥 🗋 Gang Job	XL-75-Bauer-WPI MW2	1
🕮 🗋 Gang Job	XL-75-Bauer-WPI MW2 CD_74	1
🟥 🗋 Gang Job	XL-75-Bauer-WPI MW2 CD_74 Test1	1
🕮 🗋 Gang Job	XL-75-Bauer-WPI MW2 CD_74 Test1 drucki	1.
🕮 🗋 Gang Job	XL-75-Bauer-WPI MW2 CD_74 Test1 druckt XL-75-WPI	Ţġ
🕮 🗋 Gang Job	XL-75-Bauer-WPI MW2 CD_74 Test1 drucki	10



# Integrated archiving now included

- only requires hard disk space allocation
- It is now possible to utilize integrated / automated archiving ٠ functionality with any Prepress Manager
- WebUI for Overview and Administration can • be opened from Cockpit or from any WebBrowser in the Network

	Idle (2 day(s) :4793 Available	a 19:39)	Hard Disk Poel:	Distant Gray
	4793 Available running 0, qu	ueued 0		47,3 GB
Storage Packs Overview				



Volu Rea

Help

Job

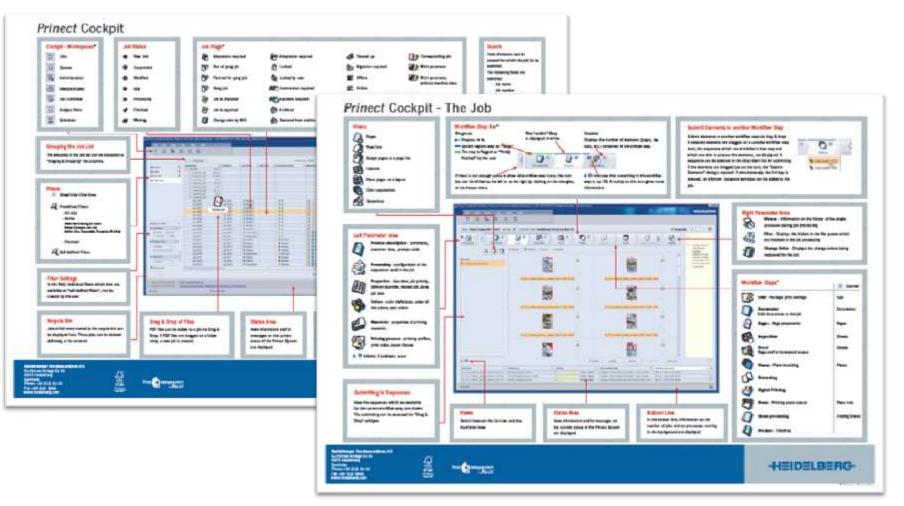
ABO

Tools



## **The Prinect Posters**

### Coming with every installation:



## Remote Access : Many simplifications for the print buyer.

Further Java components have been replaced by HTML5 implementations

e.g. Checkbox "Secure connection" at login has been made obsolete. The admin determines whether the user logs in via http or https.

User Name:	sampleman
Password:	•••••
	Login
	English

Remote Access 2015

User Name:	sampleman
Password:	
	Secure connection
	E Login
	English

Remote Access 2013

e.g. Checkbox "Upload and start processing immediately" has been made obsolete. Production determines how the upload is being processed.

	Workflow
Cancel Upload	☑ Upload and start processing immediately
Remote Access 2015	Cancel Upload
	Remote Access 2013

### Remote Access: Booklet review

# In the "Booklet Review" tool, the user can now switch between Page Lists



# Prinect Signa Station 2015 Marks and barcodes

- Extended parametrization for collating marks
- Automated positioning of color bars
- Extended range of barcode values
- Plate number barcode to appear on plates (pressroom!)



- Marks scaling via arrow keys
- Many small detail improvements like e.g. "99 (instead of 15) free variable attributes for sheet information"

### Automatic job selection at the press

- Generation of unique plate code marks
- Placement of plate code barcode on the imposistion sheet template
- Secure and automatic job selection by scanning the plate code barcode at the press → Most beneficial once working with various similar job parts



## New job notes with 2015

- Job notes (comments) can be read and written in the job
- Having comments available in the workflow:
  - Prinect Cockpit
  - Prinect Press Center
  - Production Monitor in Business Manager
  - Data Terminal
  - Scheduler
- Open the MIS job ticket (if available)

E	- da <b>- 5</b>						
Name	The Success Numme	er LP-504 Kundenname von	Sinsheim				D Leerlauf [ 🔳
	Bettung Dol	aumente Seden	Ausschießen		Q 0	Historie *	FB0003: Bitte vor dem Falzen bei mir melden (Edmund)
8	<b>E</b>		Spaltenschema Defa	ault 💌 *	Sucher.	Q,	
	Тур	= Arbeitsgang	Bogen =	Geplante Menge	= Gaplanter Zuschuss	+ + m	
8	[] Falzen	F4-1	91 FB 001	161	31		
	// Fatzen	F8-7	9 FB 002	161	31		
	/ Fatzen	F8-7	FB 083	181	31		
	C Schneiden	FB 001	91 FB 001	96	0		
	Schneiden	FB 002	FB 002	192	0		
	Schneiden	FB 003	9 FB 003	192	0		

HEIDELBERC-

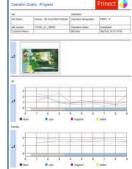
# Highlight of Analyze Point 2015: Color Reports

#### Analyze Point 2015 offers as new color reports:

- Quality Protocol for the entire job
- Summary for the operation
- Progress of the operation
- Several Zonal Evaluation







#### **Benefit**

These reports improve the possibilities

- Of presenting the production print run quality for the print buyer
- As well as those of internally monitoring and optimizing the production.

### **Availability**

- All new color reports can be generated with the latest version of:
  - Prinect Press Center software S12B
  - Prinect Image Control software I13A.



# Production Times in Operation and Shift Evaluation

- Operation and shift evaluation with new time categories production-, auxiliary- and downtimes
  - following the same pattern as
     "Time Evaluation"
  - in line with business
     administration time categories
- Additional information
   concerning plate imaging
  - Work type
  - Comments
  - Start and end of plate imaging

the bit of the second second				
Machine designation: HPS	TestC8MPress Start 3/31/14 6 15 PM	6		
	End: 4/3/14 6:15 PM			
Entire period selected				
Time		Qu	antity	
0% 10% 20% 30%	40% 50% 00% 70% 80%	6 90% 100% 0	N 10% 20% 30% 40%	50% 60%
				_
غي نغر او چ	HR	23%		- ki - ki-
Operating Tame	0 h 40 min 15 s 100	1%	Good production:	10,577
Production time	9 h 36 min 32 s		Waste Amount	4,391
Execution time	7.6.21 min 11.9 76	196	Total Amount:	14,968
Setup time	2 h 15 min 21 s 23	Pho Der	oduction Speed	
Downtime	0 h 2 min 23 s		oduction Speed	3,266 units
Downtanie	0 h 2 min 23 s 1	1%	souchor: speed	3,266 1083
No time category	0 h 1 min 20 s			
No time type	0 h 1 min 20 s 0	2%		
Processed operations (4)	<b></b>			
Job number	Operation designation:	Good production		
Job name		Waste Amount		
B14-0005	UnplannedWork	6424		
Villeroy & Boch Prinance		3167	-	
	FB 002 5/0	0		
140121_002		7		
140121_002 Stitcher_Inspirations	FB 003 4/0	7		
140121_002 Stitcher_Inspirations 140121_004	F8 003 4/0	7 10 901		
140121_002 Stitcher_Inspirations	FB 003 4/0 FB 001 0/6			

Selection								
Machine designation	Suprasetter 190 Star	£ 4/27/14 5:45 PM						
	End	5/28/14 5.45 PM						
Plates used								
200006-006-00	Material	Dimension	Total area	Number	Work type	Comment	Start	End
Manufacturer	Material Aluminum	Omension 1.055.0 x 811.0 mm	Total area 8 8 m²		Work type Original	Comment	Start 6/7/14 11 65 AM	End 5/7/14 11.58 AM
Plates used Manufacturer Rodas_Excel_105 Rodas_Excel_52	1	2000 LONG WILLING	and the second	30			and the second se	172300

# Prinect Data Center 2015

#### Workflow integration demands for higher data integration.

Central production data handling based on a sophisticated Heidelberg database engine using Microsoft SQL

Prinect 2013 established MS SQL Server as standard database technology for Prinect Manager. Now with Prinect 2015 all Prinect products use this new database technology.

Prinect Data Center is an option targeted for customer with a demand for a centralized data storage above 10 GB

Overall higher performance and higher data integration





# Prinect Application Programming Interface (API)

System and data base access for customers own applications

- Exporting production data from the Prinect Analyze Point data base with respect to
  - devices
  - employee activities
  - jobs
  - color measuring values
- Calling-up and setting job milestones from a customer system with effect in Prinect





# New Prinect Status Editor with Prinect 2015

#### Workflow management and tracking

New										
oduction completed - not shipped	production	completed - r	not shipped				Search		Refre	ish
oof ready - waiting for CTP	Edit	Сору	Delete							
eparationssplitting	Job number	Job name	Customer ID	Customer name	Due Date	Printing	Folding Sheets	Product	Shipped	
vaiting for artwork	T-14-020509	Test JMF	12001	Test_Buster	2014-02-28 00:00	0		<u></u>	2	Q
	T-14-030510	Test JMF	12001	Test_Buster	2014-03-03 00.00	0		<u></u>		Q
	110566	Akzeptanztest	100021	Akzeptanzlest	2014-05-02 01.00	3				Q
	110565	Akzeptanztest	100021	Akzeptanztest	2014-05-02 01:00	3		<u></u>	2	Q
	110584	Akzeptanztest	100021	Akzeplanzlest	2014-05-02 01:00	3			2	Q)
	110563	Akzeptanzteet	100021	Akzeptanzlest	2014-05-02 01:00	3		<u></u>	2	Q
	110562	Akzeptanztest	100021	Akzeptanzlest	2014-05-02 01:00	3			2	Q
	110561	Akzeptanzisst	100021	Akzeptanzlest	2014-05-02 01:00	3			2	Q
	110560	Akzeptanztest	100021	Akzeptanzlest	2014-05-02 01:00	3		4	2	Q
	110559	Akzeptanztest	100021	Akzeptanztest	2014-05-02 01:00	3			2	Q



# Prinect Web Shop

- Entry level web shop
- SaaS solution
- B-to-B or B-to-C business •
- Integration into Prinect workflow •





田

Arbeitsgangschritti

٠.

# Integrated Data Terminal at Stahlfolders



#### Benefit

- Unified operation between online folders and Data Terminal users
- New Prinect functionality e.g. job notes and pallet sheets become available at the devices



# Generation of pallet sheets in postpress

- Generation and print-out of pallet sheets now also for finishing
- Available templates
  - Cutting machines
  - Folders
  - Saddle stitchers and folder gluers
  - Die-cutters
  - Folding carton gluers
- → Easier identification of pallets in the bindery or intermediate stock
- $\rightarrow$  Less searching and questioning efforts
- $\rightarrow$  Individual customizing possible

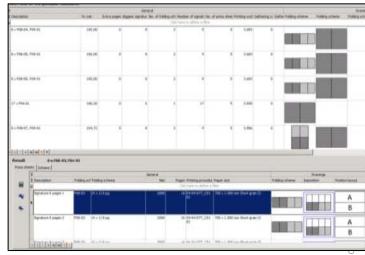


# What happens with Finishing integration?



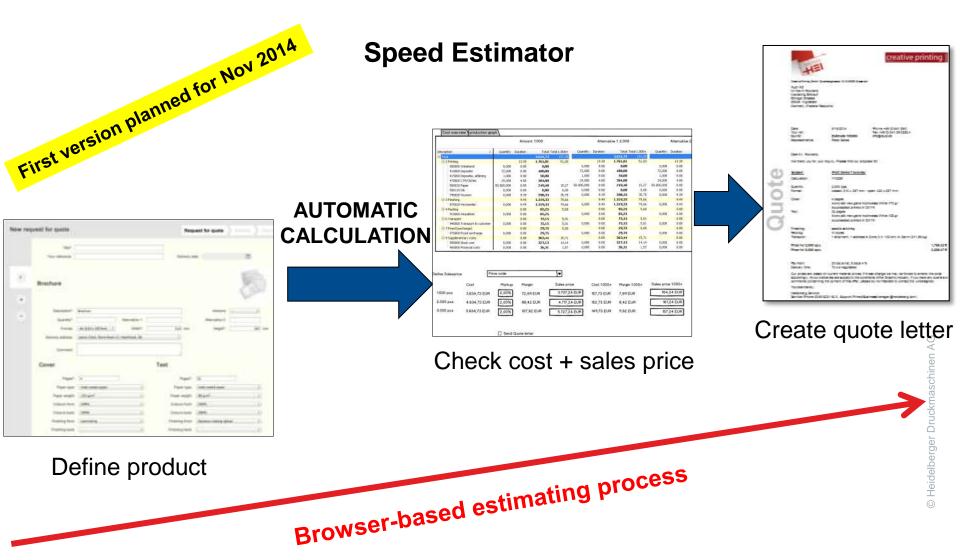
## Prinect Business Manager 2014 (v 7.11 and v 7.12)

- Extended Inner Signature Wizard
   → faster cost calculation for inner parts
- Definition of screening parameters in MIS and automatic use in Prinect production workflow
- Extended configuration of product types and Finishing processes
- Synchronize folding schemes with Signa Station
- Extended Production Monitor (w. Prinect 2015)
- Improved and extended integration with Prinect W2P Manager (w.Prinect 2015)
- Speed Estimator and Estimation Portal (Nov 2014)



© Heidelberger Druckmaschinen AG

### Speed Estimator – overcome manual estimation efforts



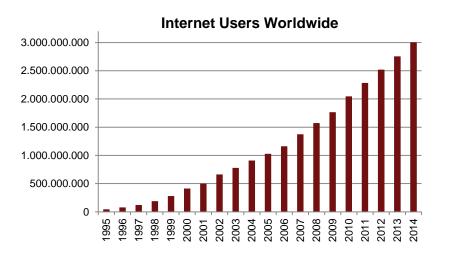
# Estimation Portal and Speed Estimator Modern dashboard and fully automatic calculation

- Dashboard overview on all estimates
- Browser-based RFQ definition
- Speed Estimator: Full Automatic Calculation for "standard products"
- Shorter response time to customer requests
- Ease-of-use RFQ screens can be also handled by printbuyer

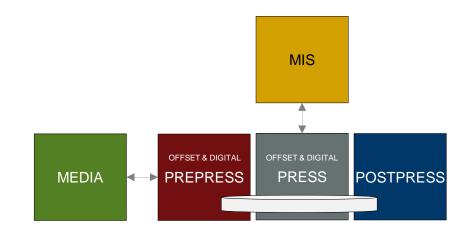
New request for quote	Show estimates	Show estimates	Show estimates
÷	To be catcalaned.	new palme 研究	Speedestmator failed
	18	178	20
Show estimates	Show estimates	Show estimates	Show estimates
lakes price to be determined.	Sales pitze determined	Quarte letter proceed> Follow up t	Quote letter send by estall -> Follow up 1
404	8	24	2
Show estimates	Show estimates	Show estimates	Show estimates
ast - Soo expensive:	Last - Delivery date	Project cancelled by customer	the are a job.
0	0	0	466

 $\rightarrow$  Minimized efforts for estimating and quote creation

# The world of printers has changed dramatically



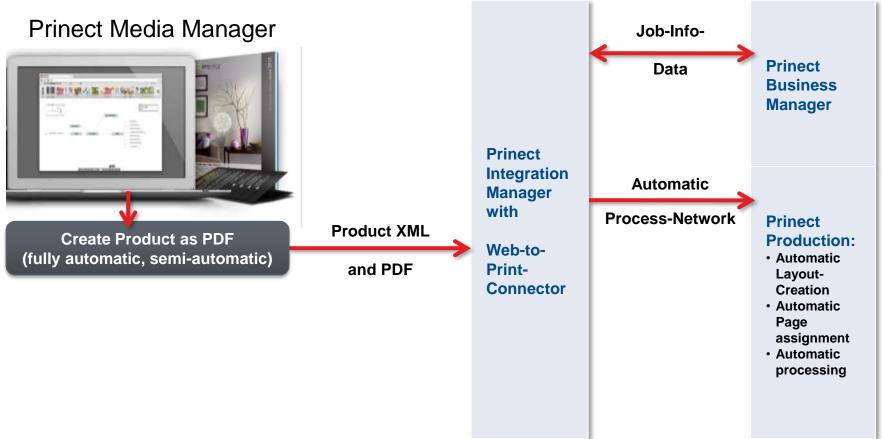
- More than 3 Bio. Internet users
- Advertisement Budgets shift from Print to the Internet



 Heidelberg invests into Prinect to help securing the competitiveness of printers and to provide tools for new business in a changed world

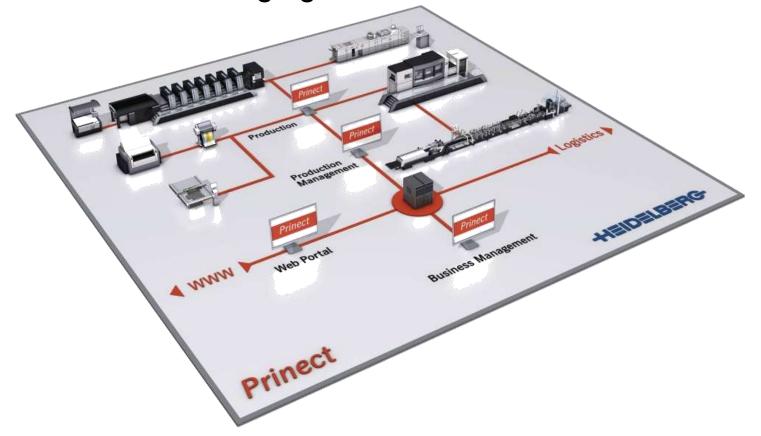


# Integration of Prinect Media Manager in the Prinect print shop workflow



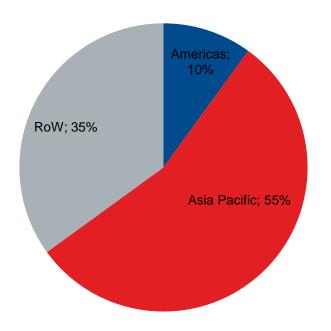


## Prinect 2015: Packaging



# Packaging installations worldwide

- Approx. 350 different customers use Prinect in Prepress
  - Approx. 100 of these have integration with Press



# What is new since Drupa? Prepress and special features for label production

- All required prepress functionality available with Prepress Manager and PDF Toolbox on standard PDF
  - Exact check of shape and graphic design
  - Graphic Editor to prepare graphic design for print
- Special support for label production
  - Ordering via Web-to-Print shops or Excel lists
  - Processing can be automated
  - Cost-based calculation of gang jobs

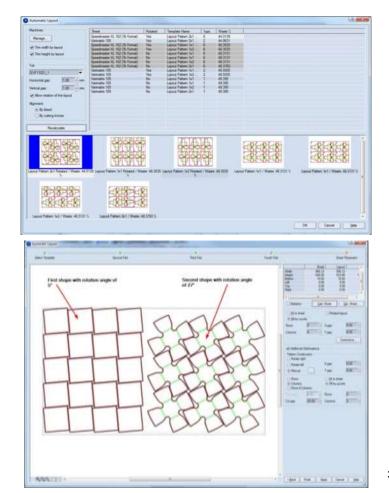




# Prinect Signa Station Packaging Pro

1. Optimization of layout generation

- Automatic layout creation
  - Entering required press or substrate format and knife gaps
  - Automatic calculation and display of various layout option
- Different rotation angles for various contours
  - Freely rotatable angles for each contour for optimal sheet usage

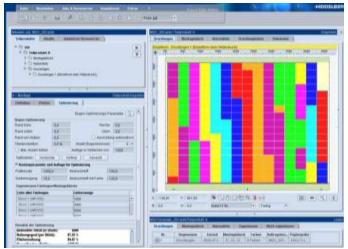


# Prinect Signa Station Packaging Pro

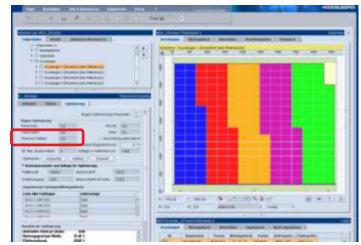
#### 2. Sheet Optimizer

- Limitation of article per sheet
  - E.g. because of limited number of available trays in the sorter at the postpress stage
- Warning when the delivery quantity from the PDF name is misinterpreted
- Optimization results are displayed in own browser
  - Can be saved or printed out

#### No limitation:



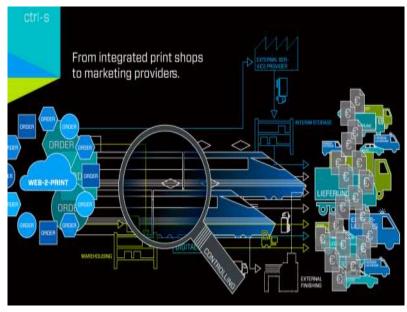
#### Limitation to 5 articles:



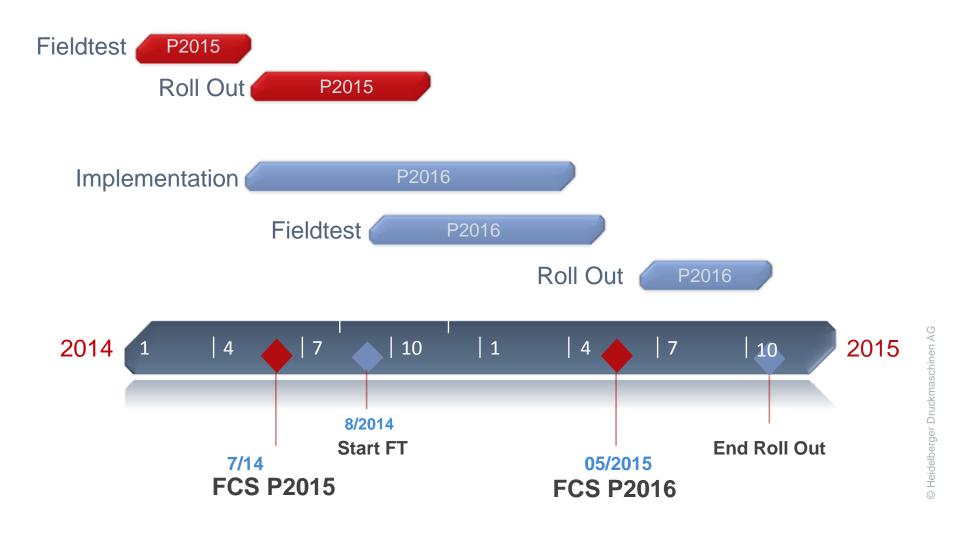
# symphony workflow manager®

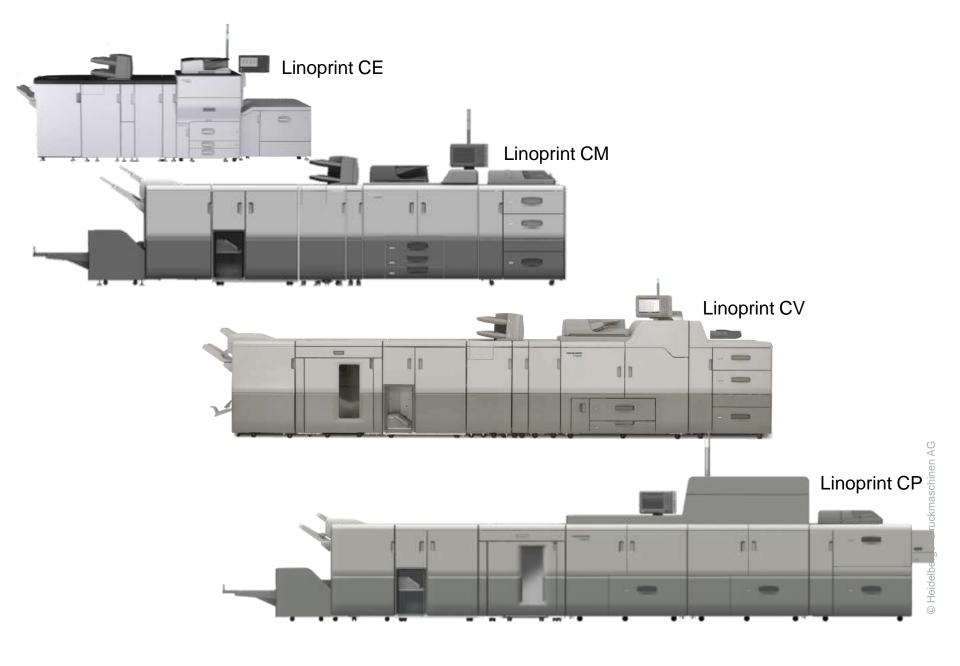
#### A logistics module for Prinect by a third party supplier

- Integration of orders coming from different kind of sources MIS, Web Shops, ...
- Production control and automation
- Customized workflows with if/then logic
- Warehousing
- Integration of external suppliers
- In-house logistics
- Shipment
- Integrated in Prinect



# Prinect P2015 & P2016 Timeline







# Prinect Digital Frontend –

Heidelberg enters the DFE market

- Specially design DFE for the new Linoprint CV / CP
  - 100% Heidelberg Software
  - Heidelberg Digital Renderer
  - Optimized Prepress functions:
    - Preflighting, Impositining
    - Heidelberg Color Management
    - Mixed media & variable data printing
  - Production control of the Digital Print devices
  - Coating Editor for the 5. color
  - Usability
- Complete integration into the Prinect Workflow possible
  - Integration of digital print machines and offset presses identical
  - Same Heidelberg Renderer Technology for offset
     and digital



# **Prinect Digital Frontend**

- Heidelberg own Digital Front End
   → no EFI Fiery controller any more
- New intuitive User Interface
- Content liability to Offset Workflow using the same RIP and color engine → production security esp. with hybrid workflow
- Print quality significantly depends on DFE quality (preflight, RIP, CMM) → Avoid costly test prints and time
- Up to 4 Cockpits possible

   operation remotely from several workstations
- Complete offer no further 3<sup>rd</sup> party tools needed
   > single sourcing, optimized workflow for Linoprint C



System is operational. Please use the OPC to perform additional tasks

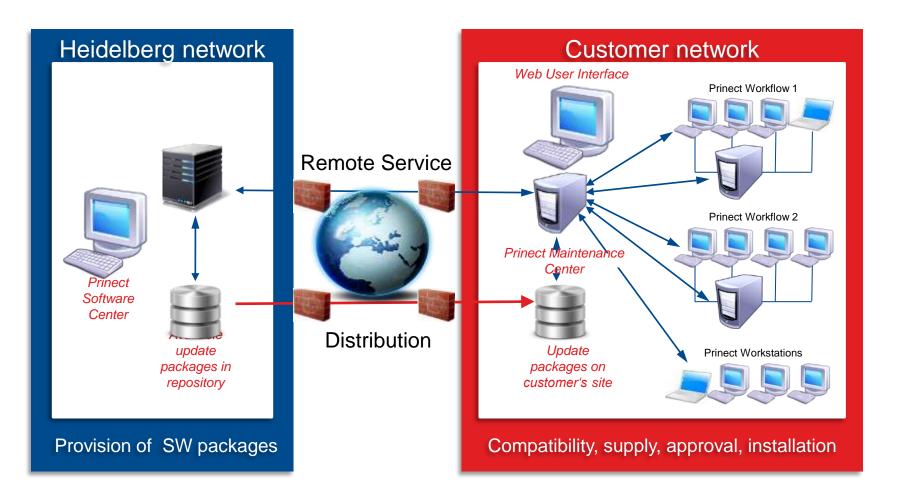
# **Prinect Digital Frontend**

- Full Mixed Media support
- High degree of automation and standardization possible
   → mini "workflow server" functionality (e.g. hotfolder, sequences, preflight...)
- WYSIWYG live preview also with PDF VT
- Integration into Prinect Offset workflow
- Remote Service & Updates thru Prinect Maintenance Center
   → full automatic patch install, higher uptime
- Video training included
   → less costs for training





# Prinect Maintenance Center: > 2000 customers online Automated update with Prinect 2016



# Also driven by the new Prinect DFE



# PRINECT USER DAYS

8th and 9th October 2014

5. International Prinect User Days, October 8th and 9th, 2014

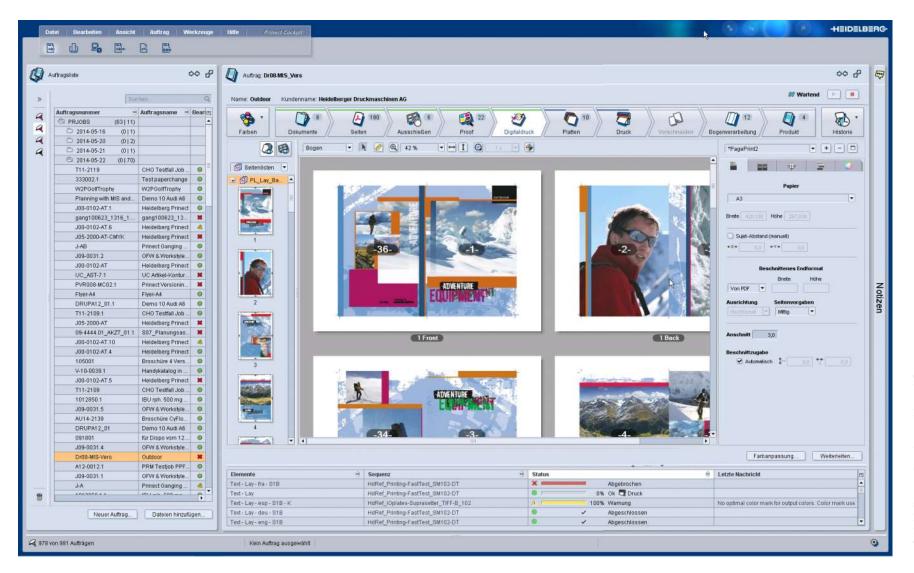
#### Have fun in the workshops!







### **Prinect Digital Frontend**



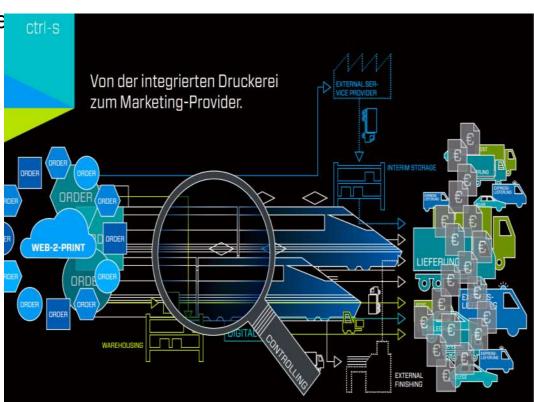
# **Print Queue Management**

			Autoral Workson	ur Hata A	10/03/011									. 80		HEIDELBERG
1	9 d) R.															
2	Auffräge zum Drucker					00 P	-	Andrenes	nda +					∞ ₽	Details	00 P
folgen	ie Aufbrige sind für den	Druck vortaerente	el und kännen per Crag &	Drop oder den Otari-Pro	rf n de Ausgebein (Terme	le prictates werden.	Die De	ucker-Linke znigt znigt di	e zu druckenden/	uffrige in der Orusivel	hentrije DeAutrisj		e Drag & Drop see	ourtent wendern	Hummer 145154 Harres McDone	
Þ	Auftragerainances #	Hild	Auftragenoire	* Paper	Auffage	Geptante Zet - m	14	Autoresease							m m	
	14-9152		Aud Structure	CaterCape 279p	: 397	14.07.14 18.38									Tan towin? If	
	14-5101	-4	Cosa Cola Postal	Planget 300g	1540	13.07.14 17.30	Þ									
	34-5104	龕	McDonalds From	Provider 200g	(197	15.00144 12:38	M								Seller: Auflage	2
							Ferige Druckssfridge 🛛 👻	Auftragereemener *		tagethere (Auffregers	nerene per Droy & Deo nere De octave solar 7 rector 3 Jolio graco gen	etago Druccaud n werden		9	Paper: Kequeto: Copiento Startuet Torren: Profit: Profit: Copiento Startuet Profit: Profit: Copiento Startuet Profit: Copiento Startuet Profit: Copiento Startuet Profit: Copiento Startuet Profit: Copiento Startuet Profit: Profit: Copiento Startuet Profit: Profit: Copiento Startuet Profit: Profit: Copiento Startuet Profit: Copiento Startuet Profit: Profit: Copiento Startuet Profit: Copiento Startuet Copiento Startuet Copiento Startuet Copiento Startuet Copiento Startuet Copiento Startuet Copiento Startuet Copiento Startuet Copiento Startuet Copiento Startueto Copiento Startueto Copiento Copie	Placoat 300g Anthoniada 20Fiyar
		•					Fertig								00	r Copy 130g e Jet B0g effeger 300g r Copy 300ge
4.971	ein 301 Auftrigen			Karm Au	ting angewidth											9

# symphony workflow manager®

#### Ein Logistik-Modul für Prinect

- Integration unterschiedlicher Auftragseingänge
- Produktionssteuerung und -automatisierung
- frei konfigurierbare, nichtlineare Workflows
- Warehousing
- Einbindung externer Lieferante
- innerbetriebliche Logistik
- Versand
- Integriert in Prinect



**HEIDELBERG**